# FOR ENERGY CONSERVATION IN BUILDINGS: INSTRUCTOR'S GUIDE



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# LIFE-CYCLE COSTING FOR ENERGY CONSERVATION IN BUILDINGS: INSTRUCTOR'S GUIDE

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### COURSE OVERVIEW

### DAY ONE

The course begins with practical illustrations to demonstrate how life-cycle costing and related methods can improve energy-related decisions. Brief overviews are given of five methods of economic evaluation. Each method is described, examples of its use are given, and its limitations are discussed. Then, the major elements in performing a life-cycle cost evaluation are explained. Emphasis is placed on clarifying those issues which often confuse practitioners. Issues include why it is necessary to adjust cash flows for time and how to do it, how to estimate costs and benefits, and what to do about inflation. Sample exercises are provided. Students are shown, step-by-step, how to compute lifecycle costs, net savings, savings-to-investment ratio, adjusted internal rate of return, and time to payback. Federal criteria for performing economic evaluations of energy-related choices are presented. Students are asked to solve a sample problem. two computer programs, FBLCC for Federal applications and NBSLCC for non-Federal applications, are introduced. Students get acquainted with the software by performing a simple life-cycle cost evaluation using microcomputers.

### DAY TWO

The second day broadens coverage to solution of more complex problems: designing and sizing independent and interdependent building systems, and allocating limited budgets among competing projects. The issue of uncertainty is discussed and guidance is provided on what to do about it. A computer laboratory in which students are given sample problems to solve concludes the two-day course on life-cycle costing.

### COURSE AGENDA

### DAY 1

TOPI	<u>C</u>	TIME	E ALLOTTED
Α.	ECONOMICS CAN IMPROVE DECISIONS	50	minutes
В.	WHAT YOU NEED TO GET STARTED	50	minutes
C.	ADJUSTING CASH AMOUNTS FOR TIME OF OCCURRENCE	100	minutes
D.	CALCULATING LIFE-CYCLE COSTS, NET SAVINGS, SAVINGS-TO-INVESTMENT RATIO, OVERALL RATE OF RETURN, AND TIME TO PAYBACK	75	minutes
E.	LCC COMPUTER PROGRAMS	90	minutes
	DAY 2		
F.	DESIGNING AND SIZING INDEPENDENT AND INTERDEPENDENT PROJECTS	75	minutes
G.	DETERMINING PROJECT PRIORITY	60	minutes
Н.	UNCERTAINTY	60	minutes
I.	REVIEW	60	minutes
J.	COMPUTER LAB: USING FBLCC & NBSLCC	150	minutes

### COURSE OBJECTIVES

AT THE CONCLUSION OF THE TWO-DAY COURSE, THE STUDENT WILL BE ABLE TO:

Perform life-cycle cost analyses of energy-related building systems in order to make economic decisions.

AT THE CONCLUSION OF THE TOPIC, THE STUDENT WILL BE ABLE TO:

TOPIC A -- ECONOMICS CAN IMPROVE DECISIONS (50 minutes)

Give examples of decisions affecting energy consumption which can be improved by economic evaluation, and explain the concepts of economic efficiency, cost-effectiveness, economic optimization, and marginal analysis.

TOPIC B -- WHAT YOU NEED TO GET STARTED (50 minutes)

Define alternatives to be evaluated, specify data requirements, and identify sources of data.

TOPIC C -- ADJUSTING CASH AMOUNTS FOR TIME OF OCCURRENCE (100 minutes)

Calculate the present value of (1) a single future amount (such as a replacement cost or residual value), (2) a uniform series of future amounts (such as routine maintenance and repair costs), and (3) a series of future amounts changing over time at specified rates (such as energy costs).

TOPIC D -- CALCULATING LIFE-CYCLE COSTS, NET SAVINGS, SAVINGS-TO-INVESTMENT RATIO, ADJUSTED INTERNAL RATE OF RETURN, AND TIME TO PAYBACK (75 minutes)

Calculate life-cycle costs, net savings, savings-to-investment ratio, adjusted internal rate of return, and time to payback for a Federal energy conservation project and, on the basis of those measures, decide whether to accept or reject the project.

### COURSE OBJECTIVES (Continued)

### TOPIC E -- LCC COMPUTER PROGRAMS (90 minutes)

Run the FBLCC or NBSLCC computer program; enter data inputs for a sample problem; and read the results from a screen printout.

TOPIC F -- DESIGNING AND SIZING INDEPENDENT & INTERDEPENDENT SYSTEMS (75 minutes)

Find the cost-effective size of an energy-related building component, such as the level of attic insulation. Find the cost-effective combination of interdependent projects, such as the level of attic insulation and heating system efficiency.

TOPIC G -- DESIGNING PROJECT PRIORITY (60 minutes)

Use the SIR method to allocate a budget among independent projects.

TOPIC H -- UNCERTAINTY (60 minutes)

Perform sensitivity analysis, and make decisions under uncertainty.

TOPIC I -- REVIEW (60 minutes)

Summarize principal steps in performing economic evaluations, describe five methods of economic evaluation, and explain how each method is used to guide energy-related decisions.

TOPIC J -- COMPUTER LAB: USING FBLCC & NBSLCC (150 minutes)

Use FBLCC or NBSLCC to size a building system and establish funding priority among competing projects.

LESSON PLAN NO.  $\underline{\underline{1}}$ Schedule Topic Set Up & Orientation
Time Scheduled  $\underline{\underline{8:30-9:00}}$ Day  $\underline{\underline{1}}$ 

	<del></del>	<del></del>
TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
8:00	SET-UP:  Arrive at designated classroom. Position slide projector and flipchart. Make sure there is a remote control on a	
	long cord for the projector, a spare bulb for the projector, a full pad of paper on the easel, two markers of different color, and a long-stick pointer. If the classroom is large or noisy, request a portable microphone.	,
	Load slides into carousel.  Open boxes and distribute student manuals. Arrange instructor's materials at front table.	
	Place course name and your name on flip chart or project onto the screen.	Flipchart or Slide 1-1
8:30	INTRODUCTION OF INSTRUCTORS &  STUDENTS:  Call class to order. Introduce instructors. Ask students to complete registration cards and "tent" cards on	
	both sides. Collect registration cards. Ask students to display tent cards.	
,	If class size permits, ask each student to introduce themselves.  (Alternatively, for an "ice breaker," tell them that you will ask them to introduce each other right after the first break. Suggest that they pair up with someone they have not met prior to the course. (Suggest things to include in the introductions.) But control the time. Limit each introduction to about 1 minute. If you elect	

TIME	DETAILED COVERAGE	TRAIN AIDS OR	
	INTRODUCTION OF INSTRUCTORS AND STUDENTS, CONTINUED		
	the latter style of introduction, you will need to compensate by beginning TOPIC A right away. If the class size is too large to allow time for individual introductions, ask questions to reveal class profile, e.g., "how many are engineers?, how many have performed an LCC evaluation?"		
8:50	BRIEF OVERVIEW OF THE COURSE & INTRO- DUCTION TO COURSE MATERIAL:		
	First, state the broad course objective (see "Objectives"). Orient students to the Student Manual, pointing out that there are 10 modules to be covered. Explain that the manual provides background material on each topic; exercises and problems they will do in class; supporting tables; and copies of slides. It will serve as a workbook in class and can be used for a quick refresher or reference later on.		
	(Hold administrative details until first break or just before lunch.)		
8:58	Introduce Topic A.		

Schedule Topic Time Scheduled

LESSON PLAN NO. 2 A. ECONOMICS CAN IMPROVE DECISIONS 9:00-9:50

Day <u>1</u>

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
9:00	EXAMPLES OF DECISIONS:	
	Breathe life into the course in this first technical session by giving examples of problems that economics can help solve. This can be done by asking the following kinds of questions:	
	o Is it a good idea to add a waste- heat recovery system to capture excess heat from a computer room to heat an adjoining space of an office building?	
	o Suppose you must select an HVAC system for a new building and there are five different systems which will work, each having different first costs, fuel efficiencies, and using different fuel. Which system design should you choose?	
	o Suppose you move into a house with an uninsulated attic. How much insula- tion should you add?	
	o Suppose you wish to retrofit a building to make it more energy efficient. The furnace is old and inefficient and the envelope is uninsulated and drafty. If you improve the furnace efficiency, the payoff of increasing the resistance level of the building diminishes, and if you increase the resistance of the envelope, the payoff of improving the furnace efficiency diminishes. What combination of improvement to the envelope and to the furnace are cost	
	effective?  You, as the energy manager of a facility, have identified 15 ways you could reduce energy consumption. The total cost of the 15 candidate projects is \$100,000, but you have	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	EXAMPLES OF DECISIONS, CONTINUED	
	received a budget of only \$50,000. How do you assign priority to the projects competing for limited funding?	
	Summarize by showing that the examples are representative of generic classes of decisions to which methods of economic evaluation can be applied.	Slide A-1
9:10	ECONOMIC EFFICIENCY CONCEPTS:	Slide A-2 Slide A-3
	Explain conceptually how economic evaluation can improve decisions. Start with concept of "cost effective" as implied in accept/reject decisions. Describe minimizing LCC, maximizing NS, and equating incremental costs and marginal savings. Point out relationship among three approaches.	Slide A-4
	Define terms "economic efficiency," "cost effectiveness," "optimization," "incremental (or "marginal") analysis."	Reference definitions in Student's Manual
9:25	LCC PROFILES OF ENERGY-RELATED SYSTEMS:	
	Demonstrate that it is important to take a long view when evaluating the economic performance of energy-related systems.	
	Motor Example HVAC Example	Slide A-5 Slide A-6

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
9:30	OVERVIEW OF ECONOMIC EVALUATION METHODS:	
	Give a brief overview of economic evaluation methods, describing each and telling how it is used.	Slide A-7 Reference equations 1-7 in Student's Manual
	Explain that we will focus on the LCC method because it emphasizes costs, takes a long-view, correctly adjusts cash flows for time of occurrence, and is particularly useful for making decisions	
	about cost-reducing expenditures, such as energy conservation and renewable energy projects.	Slide A-8
	Briefly outline how to perform LCC analysis, and state that we will spend the next several modules on the details of how to calculate LCC.	Slide A-9
9:50	BREAK Announce that the class will resume promptly at 10:05 a.m. to discuss what is needed to get started in measuring economic performance.	

# LESSON PLAN NO. 3

Day <u>1</u>

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
10:05	DESIGN/RETROFIT ALTERNATIVES:	
	Discuss what is to be evaluated. Emphasize that no matter how good the economic evaluation, the outcome can be no better than the design or retrofit alternatives considered.	Slide B-1
	Explain that only alternatives which satisfy performance requirements should be considered. Discuss what to do if an alternative exceeds requirements. The additional benefits could be subtracted from LCC. But often no additional credit is given because it is assumed that performance requirements, if well specified, ensure a sufficient level of the attribute in question. Sometimes differences in benefits are described qualitatively rather than expressed in dollars.	
10:10	Explain that "relevant effects" are significant changes which are expected to result from a decision. Since the objective is to make a decision, not conform to an accounting system, it is unnecessary to include in an evaluation items of costs and benefits not affected. List the items which are often affected	Slide B-2
10:15	by energy conservation projects.  ESTIMATING CASH FLOWS:  Point out that the economic evaluation	Slide B-3
	methods include only effects ex- pressed in dollars. Discuss how they can obtain dollar estimates.	Slide B-4

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
10:25	SETTING THE STUDY PERIOD:	
	Explain factors to consider in setting the study period and give examples.	Slide B-5
10:35	<u>CLASS EXERCISES</u> :	
	Ask the class to divide into groups and identify relevant effects from a list of items, and to select a study period based on information given.	Exercise B-1 Exercise B-2
	Ask a group member to present the group's answers and ask the rest of the class to challenge if they disagree.	Solutions to Exercises B-1 & B-2
10:55	BREAK Discretionary. Omit if running behind or make it a short stand-and-stretch break.	
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### LESSON PLAN NO. 4

Schedule Topic <u>C. Adjusting Cash Amounts for Time of Occurrence</u> Day  $\underline{1}$  Time Scheduled  $\underline{11:00 - 12:00 \& 12:50 - 1:30}$ 

	11:00 12:00 d 12:30 1:30	
TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
11:00	CASH-FLOW MODELING:	
	Remind students that dollar amounts for energy-related investments will typically be spread over an extended study period. Remind them that an essential attribute of the LCC and other technically correct methods of economic evaluation is that they adjust dollar amounts for time of occurrence. Therefore, it is necessary to estimate not only the dollar amount of each effect, but also its timing. Explain conventions for modeling cash flows. Recommend that they draw cash-flow diagrams as part of the data collection effort. Explain the "common-time conventions" for expressing all dollar amounts (i.e., present value and annual value).	Slide C-1
11:15	TIME VALUE OF MONEY CONCEPT:  Explain why it is necessary to adjust cash flows to a common time basis, and, at the same time, lay the basis for how it is done by demonstrating compound interest computations. The following approach might be used:	
	<ol> <li>(1) Ask a student whether he or she would prefer receiving \$100 today or \$100 in one year (guaranteed). Ask what they could do with the money if they received it now (in order to bring out the concept that they incur opportunity cost by deferring receipt).</li> <li>(2) Raise the future amount in increments until the student switches preference to the future amount. Identify</li> </ol>	Flip Chart

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
-	TIME VALUE OF MONEY CONCEPT, CONTINUED  the amount at which the student is in- different between the present amount and the future amount.	Flip Chart
	<ul> <li>(3) Show how the minimum acceptable rate of return (MARR) can be calculated: P x (1+MARR)<sup>n</sup>=F. Therefore, MARR=(F/P)<sup>1/n</sup>-1.</li> <li>(4) Ask if he or she would be willing to forego \$100 today in order to re-</li> </ul>	
	ceive the \$100 plus earnings on the \$100 at the MARR over two years.  (5) Explain that we can use the student's revealed preference for present dollars over future dollars to make capital investment decisions. Describe the approach and give an example using the student's MARR. Explain that the MARR used to find the present value equivalent of a future amount is called the "discount rate" and	Reference equations 8-10 in Student's Manual
	the process, "discounting": P = F/(1+D) <sup>n</sup> .  (6) Discuss the implications of the time-equivalent amount for the decision.  Emphasize that an individual or organization, including the government, by specifying its discount rate, gives us	
	the information we need to make decisions (which entail trading present dollars for future dollars) on behalf of that entity.	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	TIME VALUE OF MONEY, CONTINUED:	
11:30	Explain that there is a family of related formulas for finding timeequivalent values, and describe several.	Reference Table C-1 in Student Manual
	Explain that tables of multiplicative factors (derived by applying the discount formulas for specified rates, and lengths of time) are available to reduce computational requirements. Give several examples of how the factors are used and what they mean. Reference "DISCOUNT" computer program.  Give discounting formulas using factors.	Reference Tables C-2, C-3, C-4; Tables A-1, A-2, and B in Appendix B, Student Manual and Computer Program Slide C-3
	Discuss and illustrate the effect of the size of the discount rate on the capital investment decision.	Slide C-4
11:50	Work through examples finding P given F, P given A, and P given A and e. Explain what the results mean in terms of discounting operations associated with energy conservation projects. Encourage class participation in performing the calculations.	Slides C-5 - C-12 (including solution slides)  Reference Sample Problems in Student Manual
	Announce that the first topic after lunch will be "What to do About Inflation/ Deflation," an issue which is a source of confusion and error for many practitioners.	ranuai
12:00	Lunch	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
12:50	WHAT TO DO ABOUT INFLATION:  Explain how inflation is handled in accommis	
	Explain how inflation is handled in economic evaluations. Distinguish the requirements for accounting and preparing budget estimates from those of economic analysis. Point out that the former requires current dollars, and the latter, constant dollars. Explain why. You may wish to make an analogy of changing value and asking an architect or engineer to measure the physical dimensions of a room with a ruler of changing length.	Prop: "Fake Measuring Sticks"
	You may wish to show the magnitude of changes in the value of the dollar in the past to acknowledge the problem.	Slide C-13
	The following approach might be used to explain how to deal with inflation:	
	(1) Return to the MARR derived previously for a particular student and ask what rate he or she would have required if there were a guarantee of no change in the value of a dollar over time. Call this the "real MARR" (and "real discount rate") and point out that the rate excludes general price inflation. Call the former, the "nominal MARR" (and "nominal discount rate"). Derive the implied inflation rate, showing the mathematical relationship between the inflation rate and the two discount rates.	Flip Chart Used Throughout Exposition
	(2) Use the real discount rate (or "real MARR") to compute the number of constantly valued (or "constant") dollars the student would require in 1 year to be indifferent between receiving that amount and \$100 today; also the amount in two years.	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	WHAT TO DO ABOUT INFLATION, CONTINUED:	
	(3) Compare the constant dollar amounts with the currently valued or "current" dollar amount determined previously.  Note that the excess of current dollars over constant dollars does not add to buying power. Point out that the present value of both amounts is \$100. The constant dollar amount does not require adjustment for inflation, only the real opportunity cost; but the current dollar amount must be adjusted both for the "real" opportunity cost and price inflation in order to find its present value equivalent.  Point out that the investor's expectation about inflation will be reflected both in the future amount and in the discount rate.	Flip Chart
	The main point is that to find the present value equivalent of a future amount which includes inflation, the inflation must be taken out. When we discount using a nominal discount rate, we take out the inflation.  (4) An alternative, which will give equal results, is to estimate future costs and	
	benefits in constant dollars initially.  Since there is no inflation to remove, a real discount rate can be used to find the present value equivalent.  (5) Explain that estimating future costs and benefits in constant dollars entails projecting how prices of a	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	WHAT TO DO ABOUT INFLATION, CONTINUED:  particular good or service will change relative to prices in general, that is, computing differential rates of change only.  Give examples of items increasing in price faster or slower than prices in general.	Slide C-14 (Series a to d)
	(6) Summarize (a) current dollar/ nominal discount rate approach and (b) constant dollar/real discount rate approach. Demonstrate that they give identical results. Discuss the pros and cons of each. Explain the Federal approach.	Slide C-15 Reference Equations 11-14
1:10	Pose set of conditions and ask the class what the discount rate should be and whether it is real or nominal. For example, you might pose the following:	Flip Chart
	Suppose you have on hand \$1000 of "discretionary" funds. You can put it in your savings account to earn 9% or you can use it to pay off a mortgage loan at 10%. Alternatively, you could repair your roof now for \$1,000, and avoid replacing it in 5 years. What discount rate do you think you should use to evaluate the cost effectiveness of the roof repair? Is this a real rate or a nominal rate? Before tax or after tax? Suppose you expect inflation to average 5% per year over the next 5 years. What is your real after-tax discount rate? Assume the roof replacement would cost \$4,000 if done today. Assume that roofing materials and labor are expected to increase at close to	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	WHAT TO DO ABOUT INFLATION, CONTINUED:	
	the rate of general price inflation. What is the estimated future replacement cost in current dollars? What is the estimated future replacement cost in constant dollars? What is the present value of the replacement cost? Should you repair the roof now or replace it in 5 years?	Flip Chart
1:15	<u>CLASS EXERCISE</u> :	
	Ask students to calculate the present value of a set of sample cash flows.	Exercise C-1
1:30	Review Solutions.  Point out that they now have all of the elements for performing an economic analysis. By combining the appropriate discounting operations in the prescribed formats, they will calculate LCC, NS, SIR, AIRR, and PB.	Solution Slides C-S16 - C-S21

Schedule Topic

D. Calculating Life-Cycle Costs, Net Savings,

Savings-to-Investment Ratio, Adjusted Internal Rate of

Day 1

Time Scheduled 1:35 - 2:50

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
1:35	FEDERAL CRITERIA:	
	Explain that because of emphasis on teaching how to perform economic analyses of Federal energy conservation projects, you will illustrate the economic evaluation methods for a Federal application. List the Federal criteria and discuss what they might do differently if (a) the Federal project is not for energy conservation, and (b) it is not a Federal project.	Slide D-1 Reference "FEDERAL CRITERIA" in Student's Manual
1:40	WORKSHEETS:  Briefly introduce the worksheets and explain that these are aids for performing evaluations manually.	Reference set of work- sheets in Handbook 135
1:45	<u>CALCULATIONS</u> :	
	Present an illustrative retrofit pro- blem and use slides or flip chart to compute LCC, NS, SIR, AIRR, and PB according to Federal criteria. If you use flip chart, tear off and tape to the wall the LCC calculations prior to starting the other calculations, because you will need those data. Ask the students to	Refer to MODULE A, "Overview of Economic Methods"  Slides D-2 - D-15, or
	supply the data and to direct the computations as you work through the problem, without looking at the solution slides.	alternative- ly, Flip Chart
2:15	Break Announce that the class will resume promptly at 2:25 to perform Problem D-1.	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
2:25	<u>CLASS PROBLEM</u> :	Problem D-1
	Ask the class to work in pairs to perform Problem D-1.	
2:45	Review Results.	Slides D-S16- D-S18
2:50	Move to Computer Lab.	

LESSON PLAN NO. 6

Schedule Topic E. LCC Computer Program Time Scheduled 3:00-4:30

Day 1

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
3:00	OVERVIEW OF FBLCC & NBSLCC:	
	Describe principal features of the software. Distinguish between the two programs. Reference LCCID. Explain how to load and run the software.	Slides E-1 - E-13
3:15	GETTING ACQUAINTED WITH THE SOFTWARE:	Reference
	Direct the students to turn on their computers and load the program. Show them what they should see on their screens initially.	FBLCC and NBSLCC Data Entry Screens in Student's Manual
	SUPPLEMENT TO FBLCC USER'S GUIDE:	n. f
	Point out that they have the supplement for reference.	Reference Supplements to User's Guides in
	SUPPLEMENT TO NBSLCC USER'S GUIDE:	Student's
	Point out that they have the supplement for reference.	Manual
3:20	PROBLEM-SOLVING USING FBLCC & NBSLCC:	
	Ask students to solve problem E-1 (a problem performed manually in the preceding session).	Problem E-1
	Tell students to raise their hands if they need assistance at any time and an instructor will come to their aid.	
	If computers are to be shared, form teams at the beginning of the session.	
	Ask students to raise their hands to be checked off when they have successfully completed the exercise. When they have finished, suggest they try Problem D-1. Suggest the addition of tax assumptions if they wish to use NBSLCC.	Problem D-1

### LESSON FORM NO. 6, CONTINUED

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
	PROBLEM-SOLVING USING FBLCC & NBSLCC CONTINUED:	
4:25	Announce that tomorrow they will learn how to determine the cost-effective design and size of a building system; how to assign priority among projects so as to obtain the greatest savings from the available budget; and what to do about uncertainty. In the afternoon, an extended computer laboratory will provide them opportunity to put the new concepts into practice.	Flip Chart
	Announce tomorrow's starting time. Emphasize that they need the fundamentals covered today in order to accomplish tomorrow's objectives. Suggest that they review the Student's Manual, Modules A-E to prepare for the next modules.	Reference Student's Manual, Modules A-E
4:30	Adjournment.	

TIME	DETAILED COVERAGE	TRAIN: AIDS OR	
8:30	Explain that today we will cover (1) Designing/sizing individual building systems, (2) Designing/sizing in combination building systems which are interdependent, and (3) Deciding which projects to fund when the budget is limited.	Slide	F-1
8:35	INDEPENDENT SYSTEMS:		
	Show how to find the cost-effective level of insulation using NS. Point out the agreement between basing NS on incremental costs and savings and on totals.	Slides 1 F-8	F-2 -
	First determine the cost-effective level assuming no budget limitation. Then set a budget constraint and show the constrained level.		
	If time allows, demonstrate that for designing/sizing, the SIR must be used incrementally.	Slide	F-9
	Evaluate the heating system independent of the insulation. Encourage students to participate in working through each problem.	Slides 1 - F-1	
9:00	<u>INTERDEPENDENT SYSTEMS</u> :	Slides - F	
	Now show how the cost-effectiveness of the heating system replacement is changed by the insulation, and how the cost-effectiveness of the insulation is changed by the heating system replacement. Show how to find the cost-effective combination of insulation and heating system replacement. (Note that Slides F-4 through F-7, F-12 through F-15, and F-17 through F-20 repeat the calculation procedure. It should		
1			

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
-	INTERDEPENDENT SYSTEMS, CONTINUED:  not be necessary to go through each in detail. Rather, focus on Slides F-4, F-12, and F-17; the others complete the series of calculations.)	
9:15	<u>CLASS PROBLEM</u> :  Ask the class to work in pairs to perform Problem F-1.	Problem F-1
9:40	Review Results.	Slides F-S23 - F-S24
9:45	BREAK Announce that the class will resume promptly at 10:00 to learn how to assign priority to competing projects when the budget is limited.	

### LESSON PLAN NO. $\underline{8}$

Day <u>2</u>

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
10:00	SIR USEFUL FOR ASSIGNING PRIORITY:	
	Explain and demonstrate why the SIR (and the AIRR) are useful for assigning project priority, but LCC, NS, and Btu/I are not.	Slides G-1 - G-6
10:15	<u>LIMITATIONS OF SIR FOR ASSIGNING</u> <u>PRIORITY</u> :	
	Demonstrate the circumstances under which ranking by the SIR can fail to identify the group of projects which will maximize the overall return on the budget. Explain how to use aggregate LCC or NS as a backup method.	Slides G-7 - G-8
10:30	ALLOCATING A BUDGET AMONG PROJECTS OF VARIABLE DESIGN/SIZE:	
	Remind students that in the session on designing/sizing projects, we first looked at designing/sizing individual projects assuming no budget limitation. When we assumed a smaller budget than required for the optimal design or size, we had to eliminate cost-effective increments. Point out that design/size decisions and budget allocation decisions are, in theory, simultaneous decisions. They must be in practice to achieve maximum aggregate NS for a given budget.	
	Demonstrate how to allocate a budget among projects of variable design and size.  Compare with allocating a budget among predesigned/presized projects. Point out conditions under which the first approach is practical (a single budget) and impractical (a series of related budgets.)	Slides G-9 - G-11 Slide G-12

### LESSON PLAN 8, CONTINUED

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
10:45	CLASS PROBLEM:  Ask the class to work in pairs to perform Problem G-1.	Problem G-1
10:55	Review Results.	Solution Slide G-S1
11:00	BREAK Announce that the class will resume promptly at 11:15 to discuss what to do about uncertainty in performing economic evaluations.	
		·
-		
		-

### LESSON PLAN NO. 9

Day <u>2</u>

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
11:15	SOURCES AND EFFECTS OF UNCERTAINTY: Discuss major sources of uncertainty,	Flip Chart
	Discuss major sources of uncertainty, such as not knowing exactly how much an energy conserving system will save, or exactly what it will cost to purchase, install, and maintain. Point out that economic evaluations which take a life-cycle perspective will by nature be based on projections, and projections mean uncertainty. Because this may cause some to think that a first-cost approach might be better, point out that using a first-cost approach has in it the implicit assumption that future costs are zero. Explain that uncertainty in input values means that the actual outcome may differ from what is estimated. Based on uncertain estimates, we may reject a cost-effective project. We may obtain lower net savings than expected or incur net losses. Uncertainty in input values creates risk that a decision will have a less favorable outcome than what is expected.	riip Ghart
	Point out that using our "best-guess estimates" as projected input values (as though they were certain), and calculating the results deterministically as a single-value outcome, provides no indication of the degree of uncertainty and no way to measure the associated risk.	

TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
11:30	WHAT TO DO ABOUT UNCERTAINTY & RISK:	
	Explain that there are techniques for treating uncertainty and risk, some of which entail the use of single- or multiple-value data, and some of which entail the use of probability distributions of data. Describe them briefly if time permits.	Slide H-1
	State that our time schedule permits only a very limited treatment of uncertainty and that we will focus on Sensitivity Analysis because it is easy to perform and to use, is practical, and can aid in making decisions in the face of uncertainty. Reference Marshall (1988), have several copies available for examination; and recommend that they read about the other techniques, some of which provide more definitive guidance on decisions under uncertainty and risk than does Sensitivity Analysis.	Reference Marshall (1988) Report
	Explain and illustrate how to do Sensitivity Analysis. Explain how to use the results of Sensitivity Analysis. Describe Federal criteria regarding uncertainty.	Slides H-2 - H-6
11:45	CLASS PROBLEM:	
	Ask the class to work in pairs to perform Problem H-1.	Exercise H-1
12:05	Review results and discuss in light of Federal criteria.	Slides H-S7 - H-S8
12:15	Lunch	

LESSON PLAN NO. 10

Schedule Topic I. REVIEW
Time Scheduled 1:00 - 2:00

Day <u>2</u>

	-	
TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
1:00	[NOTE: If you plan to keep all students until the announced time of adjournment (as opposed to letting them leave when they have completed assigned exercises in the computer lab), you may wish to defer Session I to the last period of the day, and use it as a closing; alternatively, it can be moved to the beginning of the second day.]  Begin with a short review of topics covered. Ask questions to ascertain the level of understanding and to identify problem areas. Or, ask students to divide into small groups and formulate a question (one or two per group) concerning discounting, inflation, evaluation methods, or using the computer. Each group puts its question to the others and evaluates their answer.	
2:00	Announce start of computer lab.	

### LESSON PLAN NO. 11

Day 2

	······	
TIME	DETAILED COVERAGE	TRAINING AIDS OR CUES
2:00	Explain how to use FBLCC and NBSLCC to design and size projects and to set priority among projects.	
	Form the class into teams of four (or six if there are three sharing a computer).	
	[Discretionary: Inform students that the first exercise of the afternoon will be a competition.]	
	Present Problems J-1 and J-2 to be carried out by each team. Request the teams to indicate when they have finished, so they can be checked off. [Reward the winning team if the exercise is performed as a competition.]	Problems J-1 & J-2 Recognition/ Prize/ Certificate
	If time permits and students wish additional practice, suggest they solve a problem from Appendix A.	Reference Appendix A of Student's Manual

# EXERCISES AND PROBLEMS (WITH SOLUTIONS)

## EXERCISE B-1 Relevant Effects

Suppose you want to evaluate whether it is cost effective to replace an existing HVAC system with a new system. Assume that the existing system can continue to meet heating and cooling requirements over the remaining 10 years that the owner plans to occupy the building. From the following list, check the data you need:

1.	Original land costs	\$100,000
2.	Original site improvements	\$50,000
3.	Initial construction costs	\$5,000
4.	Purchase and installation costs of the existing HVAC system	\$10,000
5.	Duct work for the existing HVAC system	\$10,000
6.	Modification of the existing duct work to meet requirements of the new HVAC system	\$2,000
7.	Purchase and installation costs of the new HVAC system	\$50,000
8.	Maintenance cost of the existing HVAC	\$2,000/year
9.	Maintenance cost of the new HVAC	\$2,000/year
10.	Heating efficiency/cooling COP of existing system	0.65/2.0
11.	Heating efficiency/cooling COP of new system	0.80/3.0
12.	Current price of energy used by the existing system	\$25.00/MBtu
13.	Current price of energy used by the new system	\$22.00/MBtu
14.	Projected rate of change in price of energy used by existing system	7%/year
15.	Projected rate of change in price of energy used by new system	5%/year
16.	Building heating load (annual)	3,000 MBtu
17.	Building cooling load (annual)	4,000 MBtu
	2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15.	2. Original site improvements 3. Initial construction costs 4. Purchase and installation costs of the existing HVAC system 5. Duct work for the existing HVAC system 6. Modification of the existing duct work to meet requirements of the new HVAC system 7. Purchase and installation costs of the new HVAC system 8. Maintenance cost of the existing HVAC 9. Maintenance cost of the new HVAC 10. Heating efficiency/cooling COP of existing system 11. Heating efficiency/cooling COP of new system 12. Current price of energy used by the existing system 13. Current price of energy used by the new system 14. Projected rate of change in price of energy used by existing system 15. Projected rate of change in price of energy used by new system 16. Building heating load (annual)

#### EXERCISE B-1

#### Relevant Effects, continued

1	18.	Existing HVAC system's current resale, less removal costs	\$5,000
	19.	New HVAC system's resale, less removal costs, at the end of its 30 year service life	\$10,000
	20.	Replacement costs of existing system at end of its 15 year remaining service life	\$35,000
	21.	Replacement of new system at the end of end of its 30 year service life	\$45,000
1	22.	The amount the new system will add to resale value of the building in 10 years	e \$10,000
?	23.	The new system operates more quietly than the existing system	

## EXERCISE B-2 Setting the Study Period

Choose a study period for each of the following situations:

- A building owner wants to evaluate the cost effectiveness of an automatic thermostat control which will last 15 years.
   The building will be used indefinitely. (15-year study period)
- 2. A designer wishes to perform an LCC comparison of two solar window films. Film A lasts five years; film B lasts 10 years. The building will be used indefinitely. (10-year study period)
- 3. A state government sets a limit of 25 years on its LCC studies. An analyst is evaluating alternative roofing systems, one of which lasts 15 years and one of which lasts 30 years. (25-year study period)

#### EXERCISE C-1

## Computing Time-Equivalent Values Using Discount Factor Tables

1. Find the value at the end of seven years of a present amount of \$100 which grows at a rate of 9% compounded annually.

(Sketch a cash-flow diagram.)

2. Find the present value of \$1,000 to be received at the end of 20 years when the discount rate is 10%. (Sketch a cash-flow diagram.)

#### EXERCISE C-1

## Computing Time-Equivalent Values Using Discount Factor Tables, continued

3. You are notified that you have won the million-dollar lottery, and that you will receive the \$1,000,000 in \$50,000 installments paid at the end of each of the next 20 years.

Assuming you can invest funds on hand to earn 10% per annum, what is the present value of your prize? (Sketch a cash-flow diagram.)

4. What is the estimated present value of a \$10,000 cost (in constant dollars) to be incurred five years from now, based on a 7% (real) discount rate?

#### EXERCISE C-1

## Computing Time-Equivalent Values Using Discount Factor Tables, continued

5. What is the estimated present value of a uniform annual cost of \$1,000 (in constant dollars) that is expected to recur over the next 20 years, if the discount rate is 7% (real)?

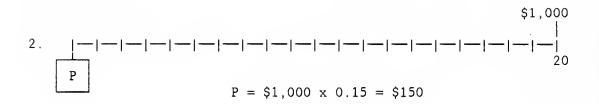
6. What is the present value of the energy savings from a retrofit project in Seattle which reduces annual electricity bills in a Federal office building by \$5,000, at today's prices, assuming that savings accrue over the next 25 years.

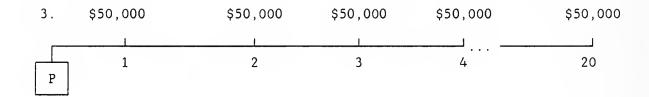
#### SOLUTIONS TO EXERCISE C-1

1. F

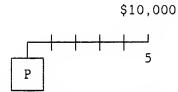
\$100

 $F = $100 \times 1.828 = $182.80$ 



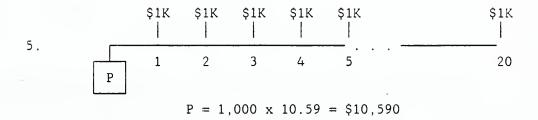


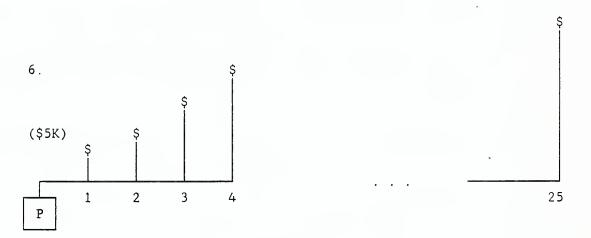
 $P = $50,000 \times 8.51 = $425,500$ 



4.  $P = \$10,000 \times 0.71 = \$7,100$ 

#### SOLUTIONS TO EXERCISE C-1, continued





#### PROBLEM D-1

#### Calculating LCC, NS, and SIR

Use LCC, NS, and SIR to determine if adding a solar hot water system to a military launderette is estimated to be cost-effective, and, if so, what funding priority it should receive relative to other energy conservation projects. The alternatives are to

- (1) continue using the existing hot water system as it is, or
- (2) add the solar hot water system and use the existing system as a backup.

#### Data and Assumptions:

Location: Arizona

Hot Water Load: 1,750 MBtu/year

Fraction of Load to be Supplied by Solar: 60% Existing Hot Water Heater: Electric Resistance

Today's Price of Electricity: \$20/MBtu

DOE Price Projections: Industrial pricing

Cost of Purchasing and Installing Solar Energy System: \$140,000

Annual Electricity to Operate

the Solar Energy System: 2% of annual load supplied by solar energy

Annual Maintenance & Repair

Costs for the Solar Energy System: 3% of purchase and installation costs

System Lives: Both the existing system and the solar energy system are

expected to last the remaining 15 years the launderette

is expected to remain in use.

Salvage Value: 0

#### SOLUTION TO PROBLEM D-1

Calculate LCC without the Solar Energy System (alternative 1):

 $LCC_{WOS} = (1,750 \text{ MBtu/year}) \times $20/\text{MBtu} \times 9.40$ = \$329,000

Calculate LCC with the Solar Energy System (alternative 2):

 $LCC_{WS} = $140,000 + ($140,000 \times 0.03 \times 9.11)$ 

+ 1,750 MBtu/year x \$20/MBtu x 0.4 x 9.40

 $+ 1,750 \text{ MBtu/year x } (0.60 \times 0.02) \times \$20/\text{MBtu} \times 9.40$ 

= \$140,000 + \$38,262 + \$131,600 + \$3,948

= \$313,810

Calculate NS for the Solar Energy System:

NS = \$329,000 - \$313,810

= \$15,190

Calculate SIR for the Solar Energy System:

SIR = [(\$329,000 - \$131,600) - \$38,262 - \$3,948]/\$140,000

= \$155,190/\$140,000

= 1.11

#### PROBLEM E-1

#### Selecting a Heating and Cooling System

Compare the LCCs of the following two systems for heating and cooling a house on a military base in Washington, D.C., based on their comparative cost effectiveness:

## $\frac{Base board\ Heating\ System\ with\ Window\ Air\ Conditioners\ (Lowest\ First-Cost}{System)}$

o Initial purchase and installation costs:

Baseboard heaters = \$500
Window air conditioners = \$1,000

- o Annual maintenance cost = \$50
- o Air conditioner repairs in year 8 = \$400
- o Salvage values:

Baseboard = \$50 (10% of initial cost)
Window air conditioners = \$100 (10% of initial cost)

- o Useful life = 15 years
- o Annual electricity consumption = 60 MBtu (17,580 kWh)
- o Price of electricity = \$20/MBtu (\$0.068/kWh) (Commercial Pricing)

#### Heat Pump

- o Initial purchase and installation cost = \$3,000
- o Annual maintenance cost = \$100
- o Compressor repair at end of year 8 = \$600
- o Salvage value (net of disposal costs) at end of life = \$250
- o Useful life = 15 years
- o Annual electricity consumption = 40 MBtu (11,720 kWh)
- o Price of electricity = \$20/MBtu (0.068/kWh) (Commercial Pricing)

#### PROBLEM E-1, continued

#### Selecting a Heating and Cooling System

#### Additional Assumptions Common to Both Systems

- o All costs are stated in constant dollars
- o Discount rate = 7% (real)
- o All variables not specified, such as comfort level, are the same for both systems.

[Note: A copy of the solution to this problem is not provided because the problem will be solved using the latest version of "FBLCC" and, hence, the solution will change over time due to changing energy price projections. It is suggested that the instructor solve the problem in advance and either provide a hand-out of the solution or show slides or vugraphs of the solution.]

 $\label{eq:problem} \mbox{PROBLEM F-1}$  Use LCC or NS to Choose Among Single-, Double-, and  $\mbox{Triple-Glazed Windows}$ 

#### Assumptions:

	Purchase & Installation Cost (\$)	Δ Cost (\$)	Annual Heating Load (MBtu)	Δ Annual Heating Load (MBtu)
Single-Glazed Windows	2,000	2,000	60	
Double-Glazed Windows	2,800	800	50	-10
Triple-Glazed Windows	3,400	600	48	- 2

Furnace efficiency: 0.75

Fuel: Distillate Oil

Initial Price of Oil: \$8.00/MBtu

Location: Vermont

Type of Building: Park Service Ranger's House (commercial pricing)

All costs other than purchase, installation, and energy are identical.

Estimated Life: Indefinite

#### SOLUTION TO PROBLEM F-1

Use LCC or NS to Choose Among Single-, Double-, and Triple-Glazed Windows

#### LCC SOLUTION:

#### Calculate LCC of Single-Glazed Windows:

$$LCC_1 = $2,000 + [(60 MBtu/0.75) x $8.00 MBtu x 16.76]$$
  
= \$12,726

#### Calculate LCC of Double-Glazed Windows:

$$LCC_2 = $2,800 + [(50 MBtu/0.75) \times $8.00/MBtu \times 16.76]$$
  
= \$11,739

#### Calculate LCC of Triple-Glazed Windows:

$$LCC_3 = \$3,400 + [(48 \text{ MBtu/0.75}) \times \$8.00/\text{MBtu} \times 16.76]$$
  
= \$11,981

Conclusion: Choose double-glazed windows.

# SOLUTION TO PROBLEM F-1, continued Use LCC or NS to Choose Among Single, Double, and Triple Glazed Windows

#### NS SOLUTION:

#### Calculate NS of Double-Glazed Windows:

NS = 
$$[(10 \text{ MBtu/0.75}) \times \$8.00/\text{MBtu} \times 16.76] - \$800$$
  
=  $\$988$ 

#### Calculate NS of Triple-Glazed Windows:

NS = 
$$[(2 \text{ MBtu/0.75}) \times \$8.00/\text{MBtu} \times 16.76] - \$600$$
  
=  $-\$242$ 

Conclusion: Choose double-glazed windows.

What if the budget is \$7,000?

PROBLEM G-1

Allocating a Budget among Projects of Variable Size Using SIR

Allocate a budget of \$6,500 among the following projects, assuming that no future funds will be available for retrofitting Buildings A, B, C and D.

Energy Conservation Projects	First Cost (\$)	PV Savings (\$)
Add Solar Water Heater in Building A	2,000	3,800
Replace Chillers in Building A	12,000	16,800
Add R-8 Insulation in Building B	1,000	5,000
Increase Insulation in Building B from R-8 to R-19	500	1,000
Increase Insulation in Building B from R-19 to R-30	200	009
Replace Lighting System in Building C	3,000	000,6
Replace Windows in Building D	000'9	6,600

SOLUTION TO PROBLEM G-1

Allocating a Budget among Projects of Variable Size Using SIR

Energy Conservation Projects	First Cost (\$)	PV Savings (\$)	Net Savings (\$)	SIR	Rank
Add Solar Water Heater in Building A	2,000	3,800	1,800	1.9	7
Replace Chillers in Building A	12,000	16,800	4,800	1.4	9
Add R-8 Insulation in Building B	1,000	5,000	4,000	5.0	1
Increase Insulation in Building B from R-8 to R-19	200	1,000	200	2.0	က
Increase Insulation in Building B from R-19 to R-30	200	009	100	1.2	7
Replace Lighting System in Building C	3,000	000,6	9,000	3.0	2
Replace Windows in Building D	6,000	6,600	3,600	1.6	7

For a budget of \$6,500, choose R-19, lighting system, and solar. For a budget of \$7,000, choose R-30, lighting system, and solar.

#### PROBLEM H-1

#### Taking Into Account Uncertainties

Use LCC with sensitivity analysis to evaluate the costeffectiveness of retrofitting a computer room with a waste heat recovery system to supply part of the heating load of the building.

#### <u>Data</u>

Location: Wyoming

Building: Federal Building

Installed Cost of Waste Heat

Recovery System: \$6,000

Yearly Maintenance and Repair Cost of Waste Heat Recovery

System: \$500

Heating Load: 900 MBtu

Existing Fuel: Natural Gas

Today's Price: \$5.15/MBtu (Commercial Pricing)

Efficiency of Existing System: 0.65

Contribution of Waste Heat Recovery System to Building's

Heating Load: 25% (Best Guess) 10% (Worst Case)

Expected Period of Use: Indefinite

#### SOLUTION TO PROBLEM H-1

#### Taking Into Account Uncertainties

#### Calculate LCC for the Existing System (LCC $_{\rm E}$ ):

$$LCC_E = (900 \text{ MBtu/0.65}) \times \$5.15/\text{MBtu} \times 13.75$$
  
= \\$98,048

#### Calculate LCC with the Waste Heat Recovery System (LCCw):

$$LCC_{W} = [(900 \text{ MBtu/0.65}) \times 0.75 \times \$5.15/\text{MBtu} \times 13.75] + \$6,000 + (\$500 \times 11.65)$$

$$= \$73,536 + \$6,000 + 5,825$$

$$= \$85,361$$

$$NS_W = $12,687$$

# Calculate LCC with the Waste Heat Recovery System Based on the Lower Contribution to Load (LCCw):

$$LCC_{W} = [(900 \text{ MBtu/0.65}) \times 0.90 \times \$5.15/\text{MBtu} \times 13.75] + \$6,000 + (\$500 \times 11.65)$$

$$= \$88,243 + \$6,000 + \$5,825$$

$$= \$100,068$$

$$NS_w = -$2,020$$

#### COMPUTER LAB PROBLEM J-1 Sizing Attic Insulation

Use either FBLCC or NBSLCC to determine the level of attic insulation with the lowest life-cycle cost for a single-family house with electric resistance heating, located in the suburbs of Washington, D.C. (Census Region 3).

Assume a life of 25 years, and no salvage value. Use the following insulation cost and space heating load schedule:

ATTIC II	NSULATION NSULATION	SPACE HEATING
LEVEL TO	OTAL COST	LOAD (MBtu)
0	0	50.2
R-19	\$440	35.2
R-30	\$650	33.8
R-38	\$800	33.3

Current electricity cost (residential rates) = \$22.08/MBtu (\$0.0754/kWh)

Energy conversion efficiency = 100%

#### Suggested Approach:

Using FBLCC or NBSLCC, create a building characteristics file (BCF) for the zero insulation case. This base case will have no investment cost (i.e., no capital component), no maintenance, and no resale value, but will have annual energy consumption based on the space heating load shown above. This base case BCF can then be modified to create BCFs for each insulation level, based on the insulation costs and corresponding space heating loads shown. Run LCCMAIN for each case and display the summary of LCCs to determine which insulation level has the lowest LCC.

[Note: A copy of the solution to this problem is not provided because the problem will be solved using the latest version of "FBLCC" and, hence, the solution will change over time due to revisions in DoE energy price projections. It is suggested that the instructor solve the problem in advance and either provide a hand-out of the solution or show slides or vugraphs of the solution.]

#### COMPUTER LAB PROBLEM J-2

### Combining Heating System Replacement with Attic Insulation

Use either FBLCC or NBSLCC to evaluate the cost effectiveness of replacing the electric resistance heating system described in Problem J-1, based on the data below. Determine the optimal combination of attic insulation and heat pump.

Cost of Heat Pump Installed: \$3,000

Seasonal Coefficient of Performance of Heat Pump: 2.0 (Heating)

Annual Maintenance Cost of Heat Pump: \$100

Annual Maintenance Cost of Electric Resistance System: 0

Expected System Lives: 25 years

Salvage: 0

[Note: A copy of the solution to this problem is not provided because the problem will be solved using the latest version of "FBLCC" and, hence, the solution will change over time due to revisions in energy price projections. It is suggested that the instructor solve the problem in advance and either provide a hand-out of the solution or show slides or vugraphs of the solution.]

#### ADDITIONAL PROBLEMS

(from Appendix A of Student's Manual)

Appendix Problem 1: Design Problem

Appendix Problem 2: Sizing and Ranking Problem

Appendix Problem 3: Deciding Whether a Building

Investment is Subject to FEMP

Guidelines and Taking into Account a Delay in

Construction

#### APPENDIX PROBLEM 1

#### Building Design Problem

An energy-conserving building design (A) is being considered as an alternative to a conventional building design (B) for a Federal office building in Madison, Wisconsin (Census Region 2). The two designs are approximately equivalent in total assignable and auxiliary spaces and in functional performance with respect to the purpose of the building. Each has two underground levels for parking and seven office floors, plus a mechanical house. Each has a floor area of approximately 176,000 ft<sup>2</sup> (gross).

The two designs differ primarily in the envelope, building configuration, orientation, and lighting systems. The energy-conserving design is slightly elongated on the east-west axis for greater exposure of the south side to solar radiation. The window area of the energy-conserving side is 25% of the wall area and most of that is located on the south side; in the conventional building, it is 40%. More massive exterior surfaces are used and insulation is increased, reducing the wall U value from 0.16 to 0.06 and the roof U value from 0.15 to 0.06. Horizontal window fins reduce the summer cooling load of the energy-conserving design. The north wall of the first floor of the energy-conserving design is earth-bermed. It is assumed that both designs will last at least 25 years, and they are both assumed to have no salvage value remaining at the end of the 25-year study period.

Based on the data given on the following page, determine which design has the lowest life-cycle cost.

## APPENDIX PROBLEM 1 Building Design Problem, continued

	Energy-Conserving Conventional					
		Design	Design			
		(A)	(B)			
(To of sadding of sthe other to he	Site acquisition costs ensure adequate exposur south-facing windows, an itional acquisition cost \$100,000 is necessary for energy-conserving designer site costs are assume the identical for the two igns.)	e r \$2,100,000 n. d	\$2,000,000			
cons	Architectural and engioning design fees and struction costs	\$9,780,000	\$9,130,000			
(c)	Annual energy consumpt					
	Natural Gas Electricity	2,290 MBtu 3,886 MBtu	4,980 MBtu 7,277 MBtu			
(d)	Energy prices:					
	Natural Gas Electricity	\$5.49/MBtu \$21.21/MBtu	\$5.49/MBtu \$21.21/MBtu			
(e)	Nonfuel O&M costs:					
	Recurring Annual Cost	\$70,000	\$90,000			
	Repairs to External Surfaces every 10 years	\$60,000	\$100,000			

#### APPENDIX PROBLEM 2

#### Sizing and Ranking Problems

Approximately 100 ft of hot water pipes running through the basements of each of 10 buildings of a Federal laboratory facility in Massachusetts have been found to be uninsulated. Data and assumptions are as follows:

Footage of Uninsulated Pipe: 100 ft/Bldg x 10 Bldgs = 1,000 ft

Required Water Temperature: 180°

Pipe Size: 1 1/2" Diameter

Operation:  $4 \text{ hr/day } \times 260 \text{ days/yr} = 1,040 \text{ hrs/yr}$ 

Type of Energy: Distillate Oil

Agency Base-Year Price of Distillate: \$7.00/MBtu

Plant Efficiency: 0.55

Remaining Building Life: Indefinite

Insulation Life: Indefinite

Study Period: 25 years

Available Insulation Choices: 1" or 2" of Fiberglass

Heat Loss Rates 1 -- Uninsulated 1 1/2" Pipe: 150 Btu/hr/ft

1" Insulated 1 1/2" Pipe: 20 Btu/hr/ft

2" Insulated 1 1/2" Pipe: 12.5 Btu/hr/ft

Pipe Insulation Costs -- 1" Insulation: \$3.60/ft installed cost

2" Insulation: \$6.00/ft installed cost

The following questions are to be answered:

- (1) Would it be cost-effective to insulate the pipes?
- (2) How much insulation should be added, 1 or 2 inches?

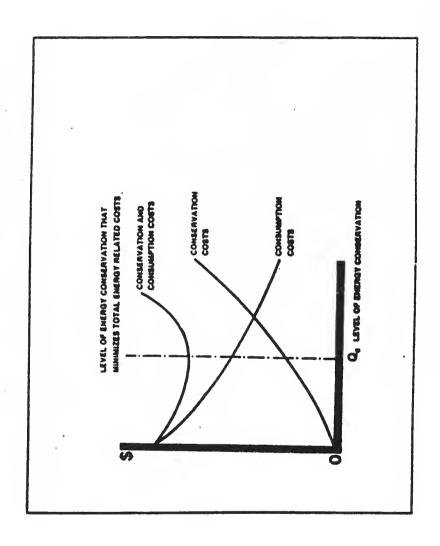
<sup>&</sup>lt;sup>1</sup>Estimated from U.S. Department of Energy, <u>Architects and Engineers Guide to Energy Conservation in Existing Buildings</u>, Heat Loss Rate Nomogram, Figure H-1.

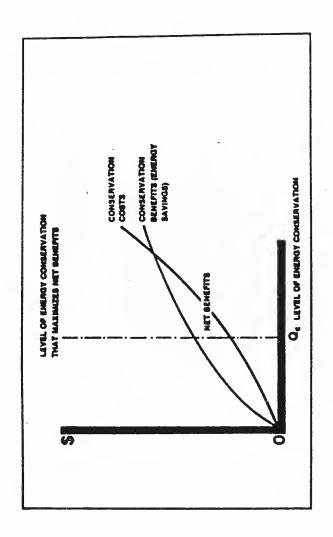
## APPENDIX PROBLEM 2 Sizing and Ranking Problems, continued

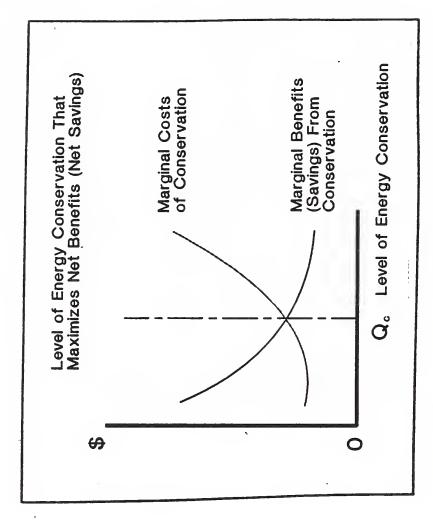
(3) What priority should this project receive relative to the following independent projects: Project A, SIR=5.0; Project B, SIR=15.1; Project C, SIR=1.7; Project D, SIR=2.8?

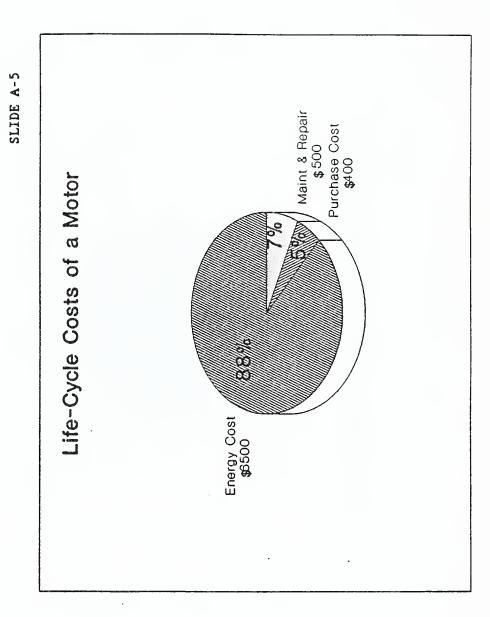
### SLIDES

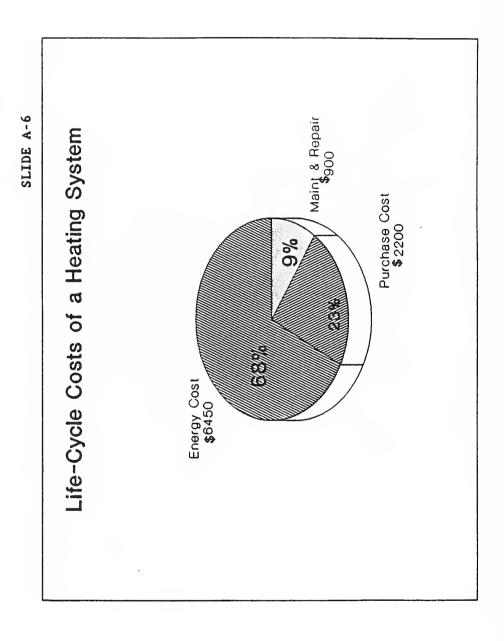
what priority?	O
what combination?	0
 what size?	0
which design?	•
to accept or reject?	0
ECONOMICS CAN IMPROVE DECISIONS	ECONO











0 0	ECONOMIC EVALUATION METHODS  Life-Cycle Cost (LCC)  Savings-to-Investment Ratio (SIR)
	Adjusted Internal Rate-of-Return (AIRR) Payback Period (PB) Discounted & Simple (DPB & SPB)

• • •	KEY FEATURES OF LCC METHOD	takes into account	first costs future costs (& benefits)	adjusts for time of occurrence	useful for making energy-related decisions	
		0		0 .	0	

SLIDE A-9

HOW TO PERFORM LCC ANALYSIS  o compute LCC for each alternative  identify relevant effects estimate in dollars adjust \$ amounts for time sum time-equivalent amounts  o compare LCCs  o select alternative with lowest LCC	(alts must satisfy performance requirements)
---	--

SLIDE B-1

CHOOSE ALTERNATIVES	good alternatives ESSENTIAL	must meet performance requirements	credit if benefits exceed requirements?	
	0	٥	٥	

SLIDE B-2

RELEVANT EFFECTS		acquisition costs	energy costs	maintenance costs	repair costs	replacement costs	residual value	revenue	other
	may include	0	0	0	0	0	0	0	0
	may								

SLIDE B-4

ESTIMATE IN DOLLARS

o information from suppliers

o energy analyses

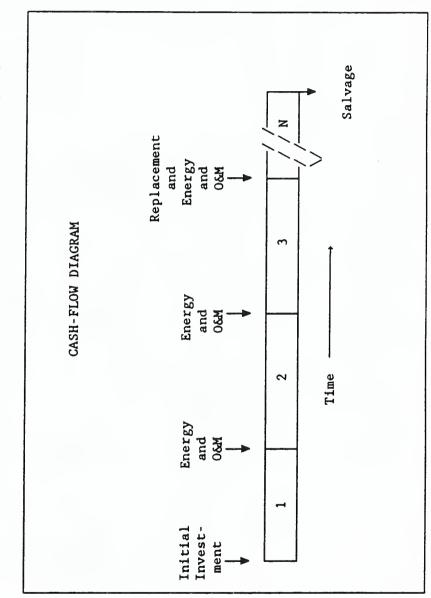
o data bases

o previous experience

o today's costs and benefits

o engineering judgment

67



SLIDE C-1

SLIDE C-2

DISCOUNTING FORMULAS

Amount to be discounted

Formula

 $= F \times SPW$ Ы

 $= A \times UPW$ Д

changing annual amount

recurring annual amount

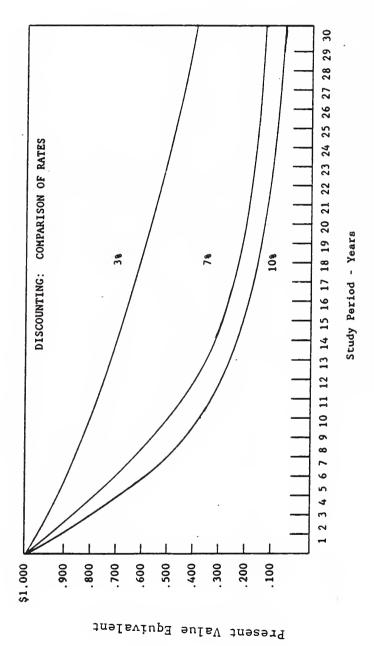
single future amount

 $P = A_0 \times UPW*$ 

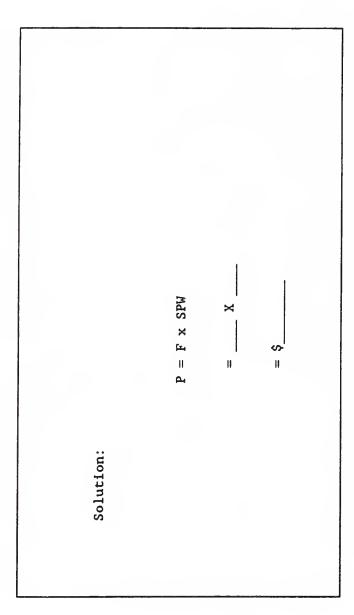
where:

SPW = Single Present Worth factor UPW = Uniform Present Worth factor

UPW\*= Modified Uniform Present Worth factor



Find present value (P) of a future replacement cost (F)  o replacement cost: \$10,000  o time of replacement: end of year 6  o discount rate: 3%
--



```
P = $10,000 \times 0.8375
                                                                 = $8,375
Solution:
```

DISCOUNTING EXAMPLE

Find present value (P) of an annually recurring maintenance  $\cos t$  (A)

annual maintenance cost: \$200

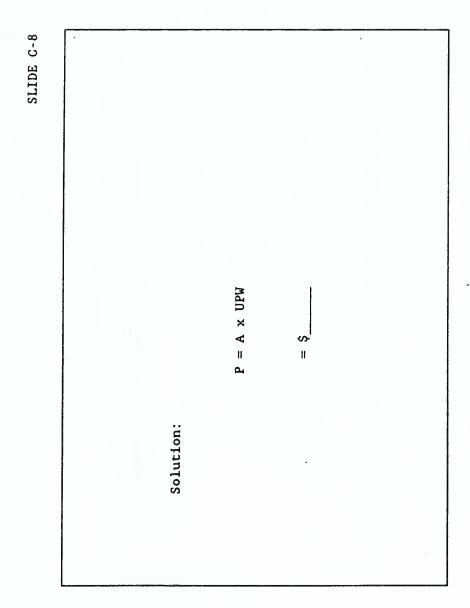
0

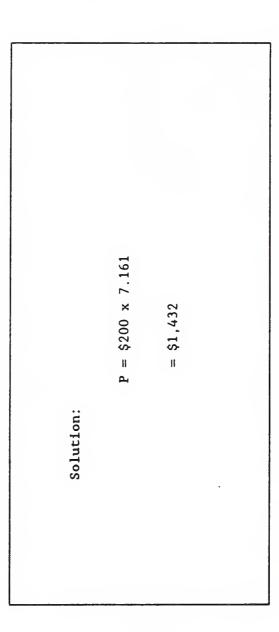
occurrence: end of each of 12 years

0

discount rate: 0

86





## DISCOUNTING EXAMPLE

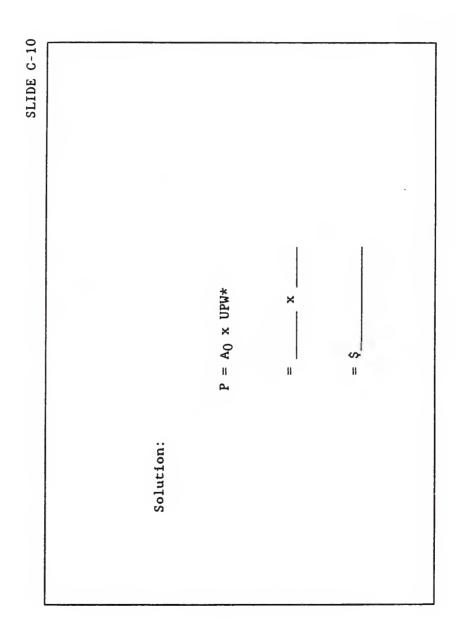
Find present value (P) of energy costs which are changing at a constant rate

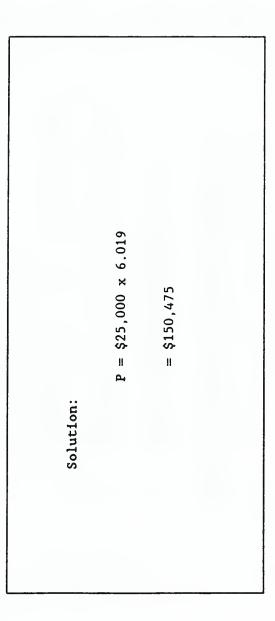
- o annual energy cost at today's price  $(A_0)$ : \$25,000
- occurrence: end of years 1-7

0

- o discount rate: 6%
- o projected annual rate of change:

28





## DISCOUNTING EXAMPLE

Find present value (P) of energy costs which are changing at annual rates projected by DOE

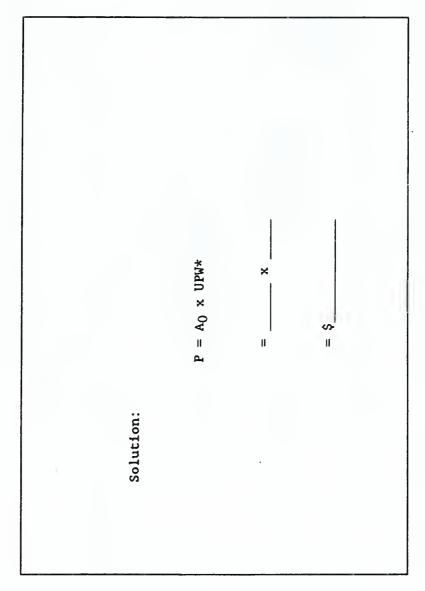
annual energy cost at today's price (A<sub>0</sub>): \$50,000

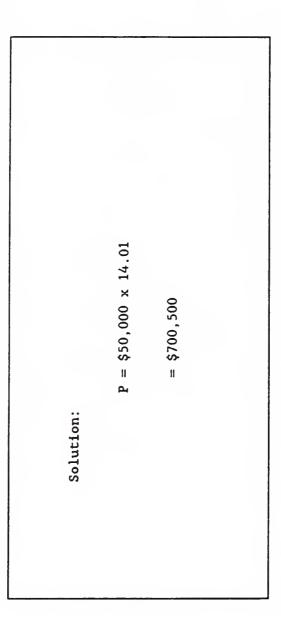
0

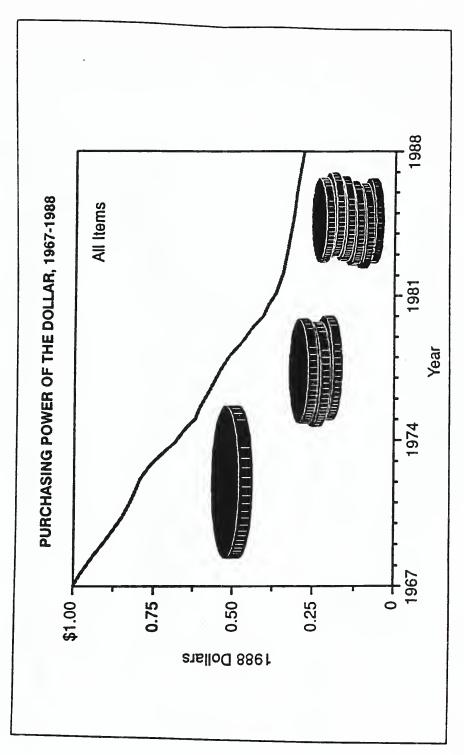
- o occurrence: beginning 1988 and continuing over 25 years
- o building location: Federal office building in Atlanta
- energy type: natural gas

0

o DOE 1988 energy price projections

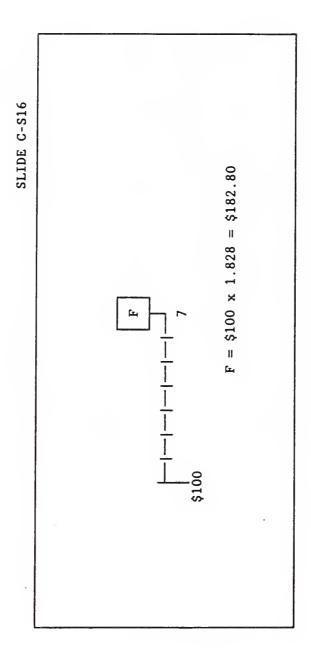


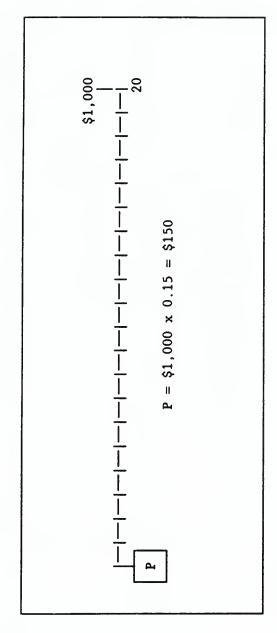




SLIDE C-14 (series a to d) 1988 OF HOUSE-RELATED ITEMS COMPARED TO ALL ITEMS 1981 RATE OF CHANGE IN PRICES YEAR 1974 ALL ITEMS HOUSEFURN mær fuel constr. 1967 - 0.1 0 + 0.2 + 0.3 OIANGE 0 1

86

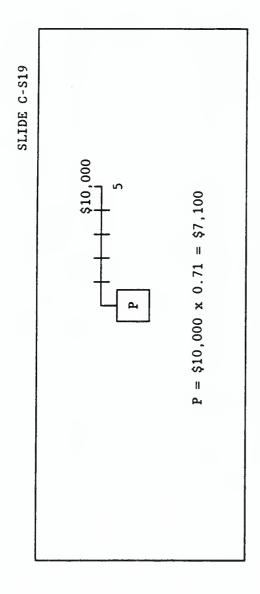


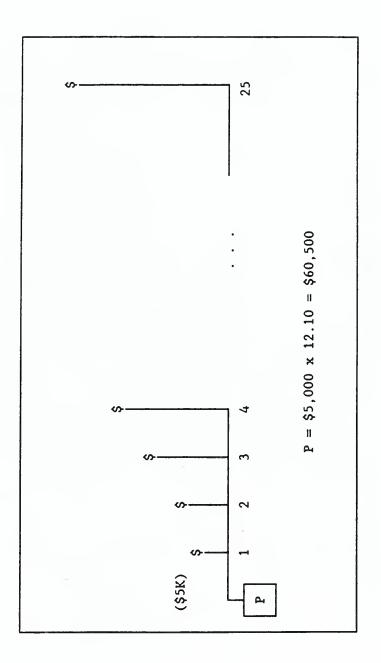


SLIDE C-S18 \$50,000 20 \$50,000  $P = $50,000 \times 8.51 = $425,500$ \$50,000 \$50,000 7 \$50,000

Д

90





FEDERAL CRITERIA	DOE discount rate	constant dollars	present values	quantity of energy at boundary	actual agency energy prices	DOE energy price projections	instantaneous or delayed investment	study period 25 years	end-of-year or when-actually-incurred cash flows	no evaluation required under certain conditions	
	٥	0	0	•	•	•	0	•	•	•	

DATA

Location: Washington, DC

Building: House on a military base (commercial pricing)

Performance: Both systems meet performance requirements

Discount Rate: 7%, real

Energy Prices: Based on DOE 1988 projections

Costs stated in constant 1989 dollars.

Base Case: Baseboard Heating System with Window Air Conditioners

o Purchase and installation costs: \$1,500

Baseboard heaters = \$500

Window air conditioners = \$1,000

Annual maintenance cost = \$50

0

o Air conditioner repairs in year 8 = \$400

Salvage value = \$150

Baseboard = \$50 (10% of initial cost)

Window air conditioners = \$100 (108 of initial cost)

Annual electricity cost valued at the beginning of the study Period = \$1,2000

o Useful life = 15 years

o Study Period = 15 years

Alternative System: Heat Pump

Purchase and installation cost = \$3,000

0

Annual maintenance cost = \$100

0

0

- Compressor repair at end of year 8 = \$600
- o Salvage value (net of disposal costs) at end of life = \$250

.7

- o Annual electricity costs, valued at the beginning of the study period = \$800
- o Useful life = 15 years
- o Study period: 15 years

```
$1500 - $54 + $455.50 + $232 + $10,656
                                                                                                                                                                                                                            $1,500 - ($150 \times 0.36) + ($50 \times 9.11)
                                                                                                                                                                                                                                                                + (\$400 \times 0.58) + (\$1,200 \times 8.88)
                                                                                                                                                                  $1,200 x UPW*Reg3,Com,Elec,15
                                                                                           $1,500
$150 x SPW_{15}
[$50 x UPW_{15}] + [$400 x SPW_{8}]
Calculate LCC of Base Case:
                                      = I - S + M + R + E
                                                                                                                                                                                                                                                                                                                                          $12,790
                                                                                                                                                                                                                              rcc =
                                                                                                                                                                                                                                                                                                          11
                                                                                                                                                                                                                                                                                                                                              11
                                      rcc
```

```
\$3,000 - (\$250 \times 0.36) + (\$100 \times 9.11)
                                                                                                                                                                                                      $3,000 - $90 + $911 + $348 + $7,104
                                                                                                                                                                       + (\$600 \times 0.58) + (\$800 \times 8.88)
                           $3,000
$250 x SPW<sub>15</sub>
[$100 x UPW<sub>15</sub>] + [$600 x SPW<sub>8</sub>]
0
                                                                                            $800 x UPW*Reg3, Com, Elec, 15
Calculate LCC of Alternative:
                                                                                                                                                                                                                                     $11,273
                                                                                                                                              II
                                                                                                                                                                                                            11
                                                               II
                                                                                                                                                                                                                                         II
                                                                                                                                            rcc
                                 H S M R E
```

SLIDE D-7

\$12,790 - \$11,273 LCCBC - LCCA Calculate NS of Heat Pump from LCCs: \$1,517 11 11 11 NS

٠,

```
Calculate NS of Heat Pump by Subtracting Differences in Costs
                                                                                                                                                                                                                                                                                                                                                                     + [(\$100 - \$50) \times 9.11] + [(\$600 - \$400) \times 0.58]
                                                                                                     ($1,200 - $800) x UPW*<sub>Reg3,Com,Elec,15</sub>
($3,000 - $1,500)
($250 - $150) x SPW<sub>15</sub>
[($100 - $50) x UPW<sub>15</sub>] + [($600 - $400) x SPW<sub>8</sub>]
                                                                                                                                                                                                                                                                                                                                                                                                               [$3,552] - [$1,500 - $36 + $571.50]
$1,517
                                                               [\Delta E] - [\Delta I - \Delta S + \Delta M + \Delta R]
                                                                                                                                                                                                                                       [(\$1,200 - \$800) \times 8.88]
                                                                                                                                                                                                                                                                                                                            - ($250 - $150) \times 0.36
                                                                                                                                                                                                                                                                                 - ($3,000 - $1,500)
                    from Savings:
                                                                    II
                                                                                                                                                                                                                                            II
                                                                                                                                                                                                                                                                                                                                                                                                                    || ||
                                                                                                                                                                                                                                        NS
                                                                                                                                                   ΔS
ΔM
ΔR
                                                                                                           ΔE
ΔΙ
                                                               NS
```

```
[$3,552 - $571.50]/[$1,500 - $36 + 0]
                               [\Delta E - \Delta M]/[\Delta I - \Delta S + \Delta R]
                                                                                              $2,980.50/$1,464
Calculate SIR of Heat Pump:
                                                                                                                               2.04
                                SIR =
                                                                                                    11
                                                                                                                                  11
                                                                     H
```

```
TV = terminal value of savings
PVC = present value investment-related costs
                                                                                                 AIRR = -1 + [TV/PVC]^{1/N}
Formula for Calculating AIRR:
```

```
[Note use of Energy Price Indices from appendix B, Table Ca-3, to
                                                                                         $761.24
$703.02
                                                                                                             $657.03
                                                                                                                       $606.69
                                                                                                                                                     $507.25
                                                                                                                                                                         $448.29
                                                                                                                                                                                             $400.72
                                                                                                                                           $215.17
                                                                                                                                                               $479.67
                                                                                 $824.17
                                                                                                                                 $573.87
                                                                                                                                                                                   $428.77
                                                                                                                                            H
                                                                                                                                         $200] \times (1.07)^7
                                                                                                         (1.07)10
                                                                                                                                                                                                                                                                                        reinvestment rate = discount rate
                                                                            (1.07)^{13}
                                                                                      (1.07)^{12}
                                                                                               (1.07)^{11}
                                                                                                                                                  (1.07)<sup>6</sup>
(1.07)<sup>5</sup>
(1.07)<sup>4</sup>
(1.07)<sup>3</sup>
                                                                                                                             (1.07)^{8}
                                                                                                                    (1.07)9
                                     (\Delta \overline{E}_j - \Delta \overline{M}_j)(1 + r)^{N-j}
Calculate TV Savings of Heat Pump:
                                                                                                                                                     $501
                                                                               $50]
                                                                                         $50]
                                                                                                             $50]
                                                                                                                       $50]
                                                                                                                                 $50]
                                                                                                   $50]
                                                                                                                                           $50
                                                                                                                                                               $50]
                                                                                                                                                                         $50]
                                                                                                                                                                                   $50]
                                                                                                                                                                                             $501
                                                                                                                                                                                                                                                                    estimate yearly cash flow.]
                                                                                                                                 0.96)
                                                                                                                                           0.96)
                                                                                                                                                     0.97)
                                                                      × 007$)
                                                                                : 005$)
                                                                                         007$)
                                                                                                             ($400
                                                                                                   007$)
                                                                                                                                                                         ($400
                                                                                                                                                                                             007$)
                                                                                                                                                                                                       0075)
                                                                                                                                                                                                                 ($400
                                                                                                                       ($400
                                                                                                                                 $400
                                                                                                                                           ($400
                                                                                                                                                     $400
                                                                                                                                                               ($400
                                                                                                                                                                                   $400
                                                                                                                                                                                                                                     $8,223
                                        1
```

```
-1 + [\$8,223/\$1,464]^{1/15}
                    -1 + [TV/PVC]^{1/N}
Calculate AIRR of Heat Pump:
                                                                           0.12 or 12%
                                                                             II
                         AIRR =
                                                      H
```

×					
Estimate SPB of Heat Pump:	$SPB = \Delta I/AS$	= (\$3,000 - \$1,500)/(\$400 - \$50)	= (\$3,000 - \$1,500)/\$350	= 4.3	

ш	UT FACTORS	NATGAS COAL	0.95 0.95	1.84 1.85	2.68 2.71	3.46 3.53	4.22 4.31	4.94 5.05	5.64 5.75	6.32 6.42	
ELEC column to SPB of 4.3 ng year in N column	TABLE B-3a. UPW* DISCOUNT FACTORS Gensus Region 3	RESID NA	0.98	1.90	2.76	3.57 3	4.37 4	5.17 4	9 00.9	6.85	
in UPW* table, ELEC column factor closest to SPB of 4 off corresponding year in N		DIST	1.01	1.97	2.89	3.78	79.7	5.49	6.32	7.14	ſ
find in UF find factoread off	(Appendix B)	ELEC	0.93	1.78	2.58	3.31	3.99	4.63	5.23	5.79	,
000		z	1	2	3	. 7	5	9	7	8	0

Calculate LCC without the Solar Energy System (alternative 1):	(1,750 MBtu/year) x \$20/MBtu x 9.40	\$329,000	Calculate LCC with the Solar Energy System (alternative 2):	$$140,000 + ($140,000 \times 0.03 \times 9.11)$	+ (1,750 MBtu/year) x $\$20/MBtu \times 0.4 \times 9.40$	+ 1,750 MBtu/year x 0.60 x 0.02 x \$20/MBtu x 9.40	070 63 1 002 1613 7 636 3 7 000 0715	\$140,000 T \$30,202 T \$131,000 T \$3,940	\$313,810
1CC v	II ω	II	1CC v	il			ı	I	il
Calculate	LCCWOS		Calculate	LCC <sub>WS</sub>					

SLIDE D-S17

\$329,000 - \$313,810 Calculate NS of the Solar Energy System: \$15,190 II NS

SLIDE D-S18 [(\$329,000 - \$131,600 - \$3,948) - \$38,262]/\$140,000 Calculate SIR of the Solar Energy System: \$155,190/\$140,000 li 11

SIR

SLIDE E-1

INTRODUCTION TO FBLCC AND NBSLCC

FBLCC: THE FEDERAL BUILDINGS LIFE-CYCLE COST PROGRAM

NBSLCC: NATIONAL BUREAU OF STANDARDS LIFE-CYCLE COST PROGRAM

	FBLCC
•	life-cycle cost computations for analysis of Federal energy conservation projects
0	based on NBS Handbook 135, <u>Life-Cycle Costing Manual for</u> the Federal Energy Management Program
	also supports OMB Circular A-94 requirements for LCC analysis of non-energy-related Federal building projects

PBLCC o evaluate life-cycle costs a specified time horizon o compare LCCs of projects w costs and savings o determine most cost-effect operating environment o MS-DOS applications	evaluate life-cycle costs of buildings and building systems over a specified time horizon compare LCCs of projects with the same purpose but with different costs and savings determine most cost-effective building or system for a specific operating environment  MS-DOS applications
o compiled BASIC	

FBLCC	o constant dollar analysis only	o maximum study period = 25 years from end of planning/ construction period (FEMP)	50 years (OMB A-94)	o no tax-related or mortgage computations	o planning/construction period: optional	o current year is base year
-------	---------------------------------	---	---------------------	---	--	-----------------------------

NBSLCC  o life-cycle cost computations conforming with ASTM E-917 (Measuring Life-Cycle Costs of Buildings and Building Systems)  o taxable and non-taxable projects (depreciation allowed)  o constant or current dollar analysis  maximum study period = 50 years  o financing costs can be included  o up to 10-year planning/construction period allowed
--

	Extension = .BCF			(no spaces	ပ္	
CC FILES		Extension = .LCC	y assigned	filenames have maximum of 8 characters (no spaces):	HOUSE1.LCC HEATPUMP.LCC	drive B
FBLCC and NBSLCC FILES	building characteristics files:		extensions are automatically assigned	aximum of 8	HOUSE1.BCF HEATPUMP.BCF	files are always stored on drive B
FBL	g charact	LCC output files:	ons are a	es have m		re always
	building	LCC out	extensi	filename	examples:	files a
	٥	0	0	0		0

SLIDE E-7

NBSLCC <Enter> at DOS prompt, type FBLCC <Enter> at DOS prompt, type  $B: \langle \text{Enter} \rangle$ program disk in drive B START UP

	Exit					
INITIAL LCCDATA SCREEN	Get BCF File Save BCF File Edit BCF Data Enter New Data E	use right and left arrows to highlight choice,	get BCF File: need old file before editing BCF files on disk are displayed on screen; Move highlight to desired file and press <enter></enter>	save BCF file: enter new file name for saved file	enter new data: start new BCF file	ALWAYS SAVE YOUR FILE BEFORE EXITING OR GETTING NEW FILE!
	Get I	0	•	0	0	0

Exit SLIDE E-10 Exit Exit Enter New Data Energy Replacements O&M Edit BCF Data EDIT BCF DATA Cost Phasing Capital Components Save BCF File Component Data Project Get BCF File All Data All Data

PROJECT DATA INPUT SCREEN	
FBLCC input -	
PROJECT INFORMATION (See NBS Technical Note 1222 for description of variables)	scription of
Section 1. Project Title:	
Section 2. Basic LCC Analysis Assumptions:	
LCC Analysis Type  1 = Energy Conservation or Renewable Energy Projects (NBS HB 135)  2 = Non-Energy Related Projects (OMB Circular A-94)  Base Year for LCC Analysis (default)  Study Period (Years)  Occupancy Year (e.g., 1990)  Discount Rate (%)  2-Char. State Code (for DOE default energy prices)  Building Type (1=Residential 2=Commercial 3=Industrial)  Comment:	IBS HB 135)
F3 - Delete Entry F8 - Default F9 - Help	F10 - Menu

SLIDE E-12

EXIT TO OTHER FBLCC PROGRAMS

Print Calculation Results (PRINTLCC)
Enter Building Characteristics Data (LCCDATA)
Print Building Characteristics Data (PRINTBCF)
Perform Comparative Analysis (COMPARE)
ASEAM2 MENU

DOS

Previous Menu (Shown Above)

Exit Exit Display Results Print Report FBLCC BUILDING CHARACTERISTICS REPORT PROGRAM Exit Print Report FBLCC COMPARE PROGRAM FBLCC CALCULATIONS Get Alternative File Save LCC Calcs Get BCF File Get BCF File - Calculate Get Base Case File

SLIDE E-13

DECISIONS		what design or size of a given system	how to combine interdependent systems	which projects in what design and size to fund with a limited budget
	Day 2:		how to	
	Focus of Day 2:	0	0	•

	1200 ft <sup>2</sup> Single-Family House	Ohio (Region 2)	Annual Space Heating Load (AHL) = 50 MBtu	Electric Resistance System, Efficiency (EFF) = 100%	ΔΑΗL (MBtu) as Attic Insulation is Added:		AInsulation Cost:	Price of Electricity = \$21.75/MBtu	Commercial Electricity Rates	1988 DOE Price Projections	Heating Only	Study Period: 25 years	
Assumptions	ly House		Load (AH	System, E	Insulatí	0 - R11 -13.0	\$300	= \$21.75	ty Rates	ctions		ars	
ions			L) = 50  MBt	fficiency (	on is Added	R11 - R19 -2.1	\$150	/MBtu					
			n:	(EFF) = 100%	<u></u>	0 - R11 R11 - R19 R19 - R30 -13.0 -2.1	\$200						
	•••					R30 - R38 -0.5	\$150		4				

Annual Heating Energy Requirement Depends on Load & System Efficiency:	$AER = \frac{AHL}{EFF} = \frac{50 \text{ MBtu}}{1} = 50 \text{ MBtu}$	<ul> <li>AER = Annual Energy Requirement</li> <li>AHL = Annual Heating Load</li> <li>EFF = Heating System Efficiency</li> <li>or Seasonal Coefficient of Performance</li> </ul>	
--	---	---	--

NET SAVINGS FROM ADDING R11 INSULATION		[(13.0 MBtu/1) x \$21.75/MBtu x 11.34] - \$300	\$3,206 - \$300	\$2,906	
	NS	II	II	II	

NET SAVINGS FROM INCREASING INSULATION FROM R11 TO R19	$NS = [(2.1  MBtu/1) \times \$21.75/MBtu \times 11.34] - \$150$	= \$518 - \$150	= \$368		
--	---	-----------------	---------	--	--

|--|

SLIDE F-8

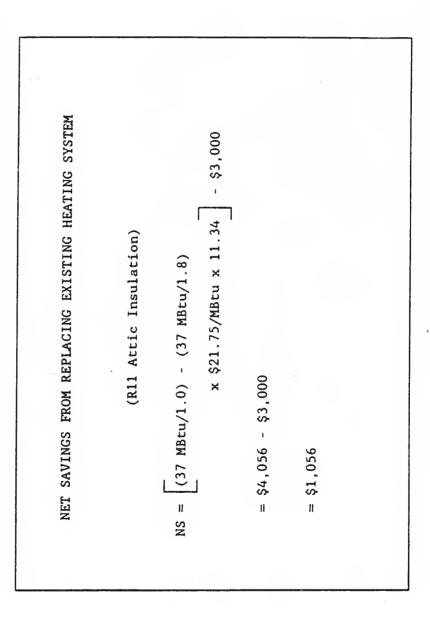
Level of Insulation	Δ Cost \$	Total Cost \$	Δ Savings \$	Total Savings \$	Δ Net Savings \$	Total Net Savings \$
0 - R11	300	300	3,206	3,206	2,906	2,906
R11 - R19	150	450	518	3,724	368	3,274
R19 - R30	200	650	321	4,045	121*	3,395*
R30 - R38	.150	800	123	4,168	-27	3,368

SLIDE F-9

	INCREMENT	AL SIR NOT T	OTAL SIR 1	INCREMENTAL SIR NOT TOTAL SIR MUST BE USED TO SIZE!	IZEI	
Level of Insulation	Δ Cost \$	Total Cost \$	Δ Savings \$	Total Savings \$	Incremental SIR	Total
0 - R11	300	300	3,206	3,206	10.7	10.7
R11 - R19	150	450	518	3,724	3.5	8.3
R19 - R30	200	059	321	4,045	1.6*	6.2
R30 - R38	150	800	123	4,168	8.0	5.2
				No Indication of Optimal Size	on	

E SYSTEM			\$3,000	1.8	same as existing system	25 years	
REPLACE ELECTRIC RESISTANCE SYSTEM WITH HEAT PUMP?	Assumptions	no attic insulation	purchase and installation cost:	seasonal coefficient of performance (EFF):	maintenance and repair cost:	service life:	

```
NET SAVINGS FROM REPLACING EXISTING HEATING SYSTEM
                                                                                                                                                                                                                                                                               x $21.75/MBtu x 11.34 - $3,000
                                                                                                                                                   NS = \left| (AHL/EFF_E - AHL/EFF_{HP}) \times Price/MBtu \times UPW* \right|
                                                                             (No Attic Insulation)
                                                                                                                                                                                                                             (50 MBtu/1.0 - 50 MBtu/1.8)
                                                                                                                                                                                                                                                                                                                                 = $5,481 - $3,000
                                                                                                                                                                                                                                                                                                                                                                                                           = $2,481
                                                                                                                                                                                                                                 H
```



SLIDE F-13

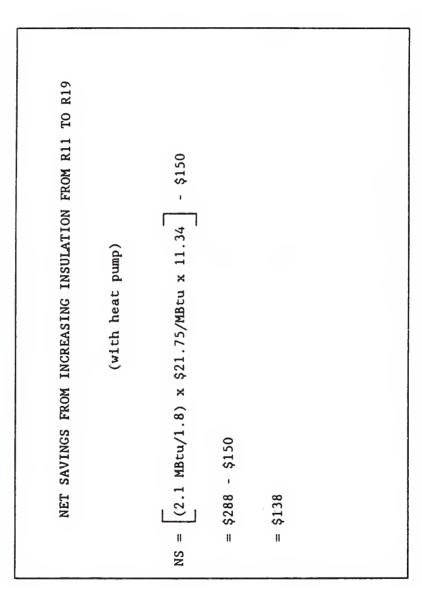
x \$21.75/MBtu x 11.34 \_ - \$3,000 NET SAVINGS FROM REPLACING EXISTING HEATING SYSTEM (R19 Attic Insulation) NS = [(34.9 MBtu/1.0) - (34.9 MBtu/1.8)]= \$3,826 - \$3,000= \$826

```
NET SAVINGS FROM REPLACING EXISTING HEATING SYSTEM
                                                                                                                                                                        - $3,000
                                                                                                                                                                    x $21.75/MBtu x 11.34
                                                      (R30 Attic Insulation)
                                                                                                                             NS = (33.6 MBtu/1.0)- (33.6 MBtu/1.8)
                                                                                                                                                                                                                           = $3,683 - $3,000
                                                                                                                                                                                                                                                                                 = $683
```

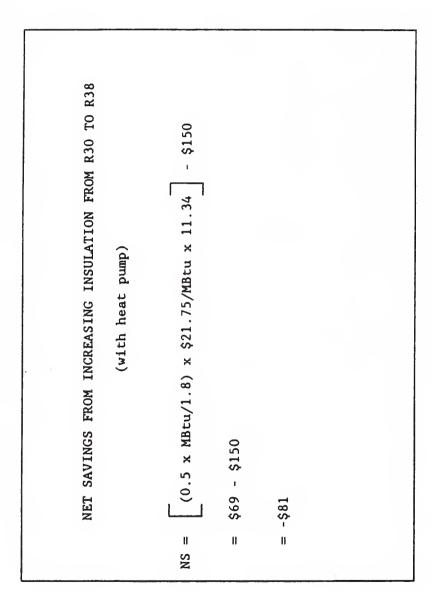
```
NET SAVINGS FROM REPLACING EXISTING HEATING SYSTEM
                                                                                                                                            x $21.75/MBtu x 11.34 | - $3,000
                                                     (R38 Attic Insulation)
                                                                                               (33.1 MBtu/1.0) - (33.1 MBtu/1.8)
                                                                                                                                                                                                    = $3,628 - $3,000
                                                                                                                                                                                                                                                       = $628
                                                                                                           NS =
```

NET SAVINGS FROM HEAT PUMP WITH DIFFERENT LEVELS OF INSULATION	Heat Pump Net Savings	\$2,481	1,056	826	683	628	Heat Pump is cost-effective with all levels of insulation considered
NET SAVING WITH DIFFERENT	Level of Insulation	None	R11	R19	R30	R38	Conclusion: Heat with

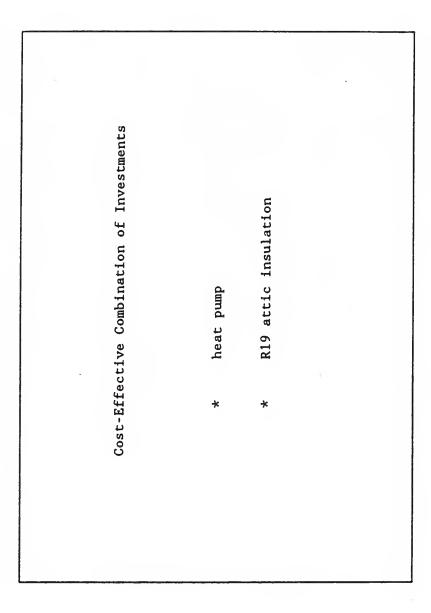
```
= \left[ (13.0 \text{ MBtu/1.8}) \times \$21.75/\text{MBtu} \times 11.34 \right] - \$300
NET SAVINGS FROM ADDING R11 INSULATION
                                                                                                                                          NS = \Delta AHL/EFFHP \times Price/MBtu \times UPW*
                                                  (with heat pump)
                                                                                                                                                                                                                                                                                               = $1,781 - $300
                                                                                                                                                                                                                                                                                                                                                                          = $1,481
```



```
NET SAVINGS FROM INCREASING INSULATION FROM R19 TO R30
                                                                                                      (1.3 MBtu/1.8) x $21.75/MBtu x 11.34 - $200
                                  (with heat pump)
                                                                                                                                                          $178 - $200
                                                                                                                                                                                                            = -$22
                                                                                                       NS =
                                                                                                                                                             II
```



NS FROM ATTIC INSULATION ALONE (Does not include Heat Pump Savings) Insulation Level	R11 R19 R30 R38	ment	No 2,906 3,274 3,395* 3,368	gu	m Yes 1,481 1,619* 1,597 1,516	sion: With the heat pump, R19 insulationnot R30t effective.
(Do		Replacement	jo	Heating	System	Conclusion: With is cost effective.



## TCC SOLUTION:

Calculate LCC of Single-Glazed Windows:

 $LCC_1 = $2,000 + [(60 MBtu/0.75) \times $8.00/MBtu \times 16.76]$ 

= \$12,726

Calculate LCC of Double-Glazed Windows:

 $LCC_2 = $2,800 + [(50 MBtu/0.75) \times $8.00/MBtu \times 16.76]$ 

= \$11,739

Calculate LCC of Triple-Glazed Windows:

 $LCC_3 = $3,400 + [(48 MBtu/0.75) \times $8.00/MBtu \times 16.76]$ 

= \$11,981

Conclusion: Choose double-glazed windows.

## NS SOLUTION:

Calculate NS of Double-Glazed Windows:

 $NS = [(10 \text{ MBtu/0.75}) \times \$8.00/\text{MBtu} \times 16.76] - \$800$ 

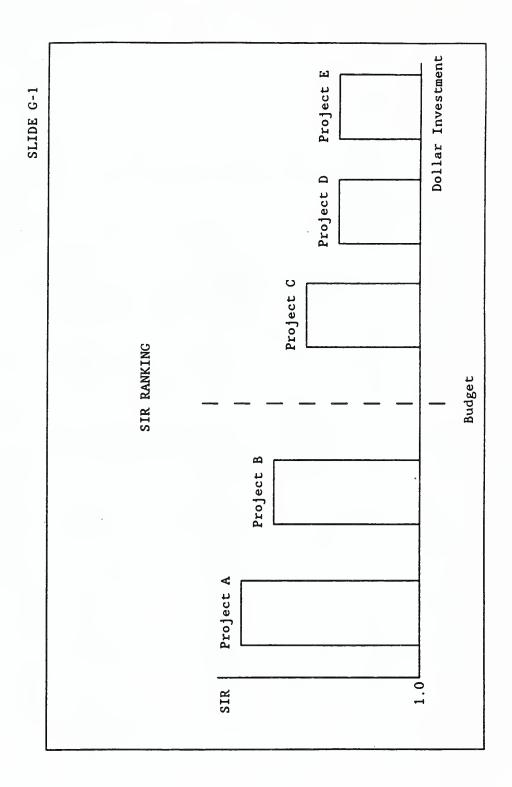
= \$988

Calculate NS of Triple-Glazed Windows:

 $NS = [(2 MBtu)/0.75) \times \$8.00/MBtu \times 16.76] - \$600$ 

= -\$242

Conclusion: Choose double-glazed windows.



SLIDE G-2							
SLII							
		PV Energy Savings (\$1,000)	20.0	17.0	11.0	11.5	
		PV S					
	S						
	ASSUMPTIONS	MBtu Saved	100	1,000	200	220	
	ASSI	Œ S		1			
		(000)					
		I (\$1,000)	10	10	5	2	000,
		Project	А	В	S	D	= \$20
		Pro					Budget = \$20,000

SLIDE G-3

	Rank	7	-	3	2	
	MBTU/ \$1,000	10	100	07	77	
RANKING BY BTU/I	MBtu Saved	100	1,000	200	220	
RA	I Project (\$1,000)	10	10	5	5	
	Project	Ą	В	O	Q	

Rank NS (\$1,000) 10.0 7.0 0.9 6.5 RANKING BY NET SAVINGS PV Energy Savings (\$1,000) 20.0 17.0 11.0 11.5 (\$1,000) 10 10 2 Project ပ Ω

SLIDE G-4

Rank SIR 2.0 RANKING BY SIR PV Energy Savings (\$1,000) 20.0 I Project (\$1,000) 10 10

SLIDE G-5

153

	SIR	A (10.0)		c (6.0)	D (6.5)	22.5
AVINGS S, and SIR ings (\$1,000)	.s	∢		O	۵	
COMPARISON OF NET SAVINGS FROM RANKING BY Btu/I, NS, and SIR jects Selected & Net Savings (\$1,00	NS	A (10.0)	B (7.0)			17.0
COMPARISON OF NET SAVINGS FROM RANKING BY Btu/I, NS, and SIR Projects Selected & Net Savings (\$1,000)						
ш	Btu/I		B (7.0)	c (6.0)	D (6.5)	NS: 19.5
						Total NS:

SLIDE G-7

	SIR <u>RANKING</u>	7	9	5	7	1	2	٣	
(000,00	SIR	4.5	5.0	7.5	8.0	12.5	12.0	0.6	
IMITED BUDGET (\$1	NET SAVINGS (\$1,000)	0.7	8.0	10.4	70.0	23.0	33.0	8.0	\$153.1
SETTING PROJECT PRIORITIES LIMITED BUDGET (\$10,000)	PV SAVINGS (\$1.000)	6.0	10.0	12.0	80.0	25.0	36.0	0.6	\$172.9
SETTING PROJEC	FIRST COST (\$1,000)	0.2	2.0	1.6	10.0	2.0	3.0	1.0	\$19.8
	PROJECTS	ď	æ	U	Q	ы	ᄕ	U	

Net Savings (\$1,000)	except D:	23.0	33.0	8.0	10.4	8.0	0.7	\$83.1	ct D:	\$70.00
First-Cost (\$1,000)	1 accept all projects except D:	2.0	3.0	1.0	1.6	2.0	0.2	8.6\$	Option 2 accept only project D:	\$10.0
Projects	Option 1	ы	Ħ	9	ပ	В	A	Total	Optio	Q

SLIDE G-9

s of Variable Size: Data  PV Savings NS (\$) (\$)	60,000 48,000	15,000 10,000	17,000 11,000	5,000 -1,000	12,000 9,000	12,000 4,000	14,500 9,500
Allocating a Budget Among Projects of Variable Size:  ject First Cost PV Savings natives (\$)	12,000	2,000	000'9	000'9	3,000	8,000	5,000
Allocating e Project Alternatives	¥	B(1)	B(2)	v	Q	មា	ĨZ4

						-		 _
SIR RANKING	Priority	1	3	5	2	9	4	
	A SIR	5.00	3.00	2.00	4.00	1.50	2.90	
IABLE SIZ			10,000	1,000	7 000'6	4,000	9,500	
S OF VAR	NS (\$)	48,000						
PROJECT	Savings (\$)	60,000	15,000	2,000	12,000	12,000	14,500	
ALLOCATING A BUDGET AMONG PROJECTS OF VARIABLE SIZE:	(\$) I	12,000	2,000	1,000	3,000	8,000	2,000	
NG A BUD		12	5		3	80	5	
ALLOCATI	Projects	¥	B(1)	$B(1) \longrightarrow B(2)$	Q	ы	Ĺ	

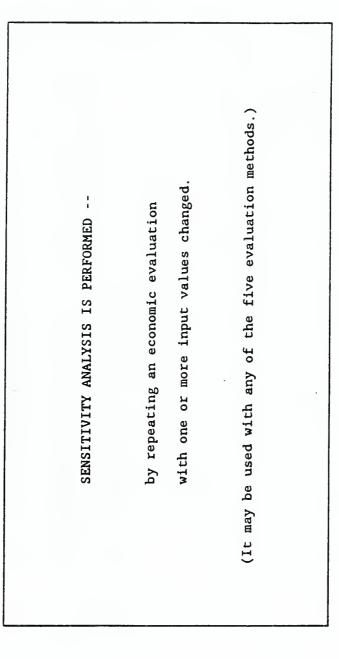
Selection for	Selection for budget of \$20K:	
Select	I (\$)	NS (\$)
<b>∀</b>	12,000	48,000
Q	3,000	000'6
B(1)	5,000	10,000
	\$20,000	\$67,000

ING	Priority	П	7	2	5	ε	NS (\$)	48,000	6,000	9,500	
SIR RANKING	SIR	5.00	2.83	4.00	1.50	2.90	I (\$)	12,000	3,000	5,000	
PROJECTS:	NS (\$)	48,000	11,000	000'6	7,000	9,500					
AMONG FRESIZED	Savings (\$)	000,09	17,000	12,000	12,000	14,500		A	Q	(z.	
ALLOCATING A BUDGET AMONG <u>PRESIZED</u> PROJECTS:	I (\$)	12,000	000'9	3,000	8,000	2,000	of \$20,000:				
ALLOCA	Projects	<b>⋖</b>	B(2)	D	ঘে	íz,	for budget of \$20,000:				

SLIDE G-S13

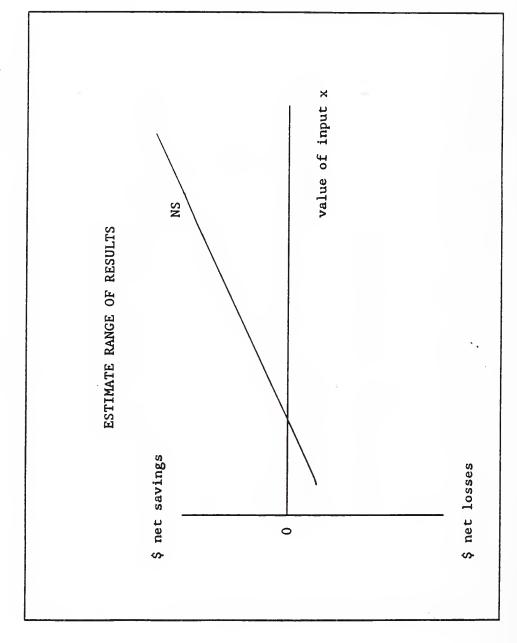
Energy Conservation Projects	First Cost (\$)	PV Savings (\$)	Net Savings (\$)	SIR	Rank
Add Solar Water					
Heater in Building A	2,000	3,800	1,800	1.9	4
Replace Chillers in Building A	12,000	16,800	4,800	1.4	9
Add R-8 Insulation in Building B	1.000	5,000	4.000	5	<del>-</del>
Increase Insulation					ı
in Building B from R-8 to R-19	200	1,000	200	2.0	ю
Increase Insulation					
in Building B from R-19 to R-30	200	009	100	1.2	7
Replace Lighting System					
in Building C	3,000	000'6	000'9	3.0	2
Replace Windows in					
Building D	000'9	009'6	3,600	1.6	2
			-		

CERTAINTY,			input estimate using expected values	mean-variance criterion	and coerricient or variation	decision analysis	simulation	mathematical/analytical technique
COUNT FOR UN	RISK, OR BOTH		. 6	7.		<b>&amp;</b>	le 9.	10.
TECHNIQUES THAT ACCOUNT FOR UNCERTAINTY,	RISK	conservative benefit and cost estimating	breakeven analysis	sensitivity analysis	risk-adjusted discount rate	certainty equivalent technique		
			÷	2.	ж Э	4.	5.	



SENSITIVITY ANALYSIS IS USED TO (1) identify critical data inputs answer "what if" questions (2) estimate range of results (3)

L INPUTS	& change in output	2	10	20	devote more resources to improving data estimates for input 3 than input 1.	
IDENTIFY CRITICAL INPUTS	10% change in input	input 1	input 2	* input 3	Conclusion: devote more resources to for input 3 than input 1.	



SLIDE H-5

Calculate LCC for the Existing System (LCC<sub>E</sub>):
 LCC<sub>E</sub> = (900 MBtu/0.65) x \$5.15/MBtu x 13.75

= \$98,048

Calculate LCC with the Waste Heat Recovery System (LCC<sub>W</sub>):
 LCC<sub>W</sub> = [(900 MBtu/0.65) x 0.75 x \$5.15/MBtu x 13.75]
 + \$6,000 + (\$500 x 11.65)
 = \$73,536 + \$6,000 + 5,825
 = \$85,361

= \$12,687

 $NS_{\mathsf{M}}$ 

Calculate LCC with the Waste Heat Recovery System Based on the Lower Contribution to Load (LCC $_{\Psi}$ ):  $LCC_W = [(900 MBtu/0.65) \times 0.90 \times $5.15/MBtu \times 13.75]$ + \$6,000 + (\$500 x 11.65) = \$88,243 + \$6,000 + \$5,825= \$100,068= -\$2,020NSM

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